

REPLACEMENT SHEET

1/45

Fig 1

Fig 1A Fig 1B

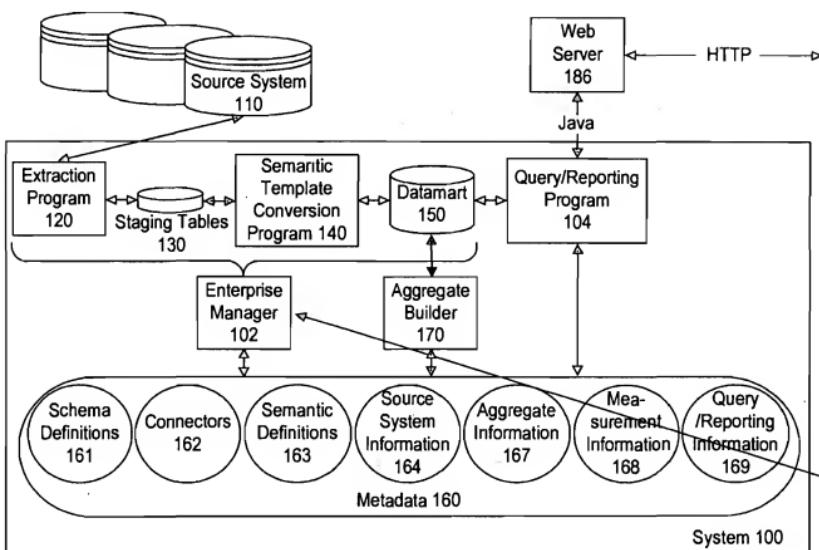


Figure 1A

REPLACEMENT SHEET

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Browser 182 Query/Results Interface 184

Epiphany Clarity Results - Netscape

epiphany Marketing Software

Fiscal Years

1994	1995	1996	1997	1998	Total
\$3,762K	\$25,168K	\$27,704K	\$15,964K	\$XXX,XXX	
\$27,704K	\$27,704K	\$3,762K	\$27,704K	\$XXX,XXX	
\$OK	\$3,762K	\$3,762K	\$25,168K	\$15,964K	\$XXX,XXX
\$3,762K	\$15,964K	\$27,704K	\$3,762K	\$XXX,XXX	
\$4,342K	\$15,964K	\$3,762K	\$27,704K	\$XXX,XXX	
\$4,342K	\$25,168K	\$15,964K	\$25,168K	\$XXX,XXX	
\$2,342K	\$15,964K	\$25,168K	\$27,704K	\$XXX,XXX	
\$XXX	\$XXX,XXX	\$XXX,XXX	\$XXX,XXX	\$XXX,XXX	
\$XXX	\$XXX,XXX	\$XXX,XXX	\$XXX,XXX	\$XXX,XXX	\$XXX,XXX

Check Top 10 Select All 10508

If you select some of the ROWS above, you can drill down further.   CREATE DRILL DOWN REPORT Save current settings Download spreadsheet

User Computer 180

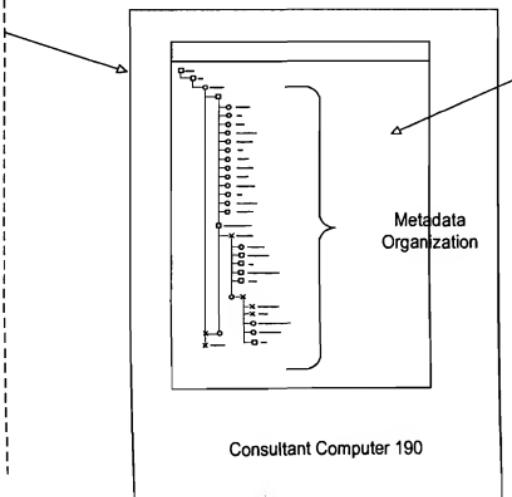


Figure 1B

REPLACEMENT SHEET

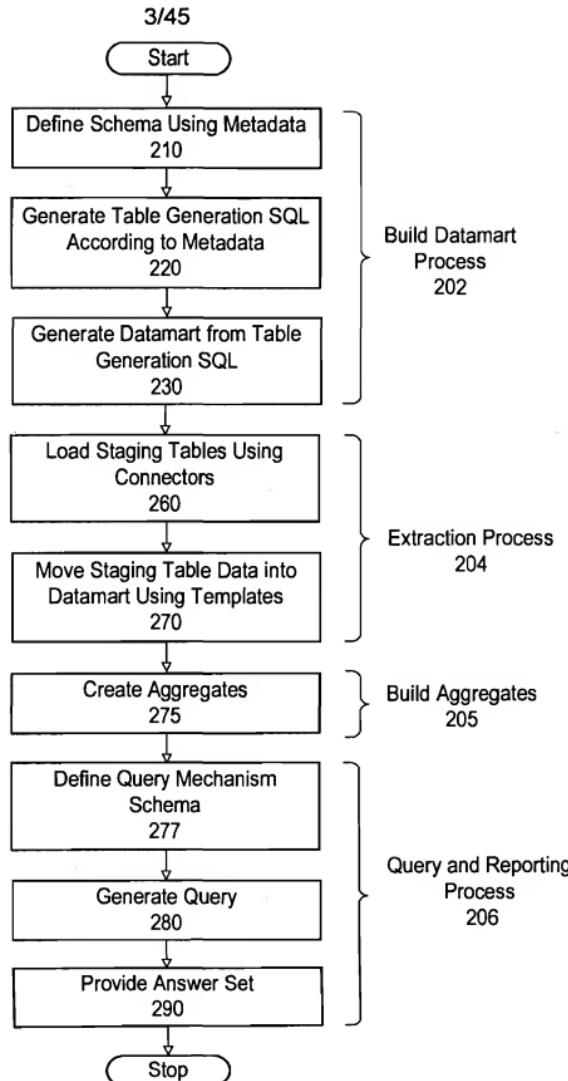


Figure 2

REPLACEMENT SHEET

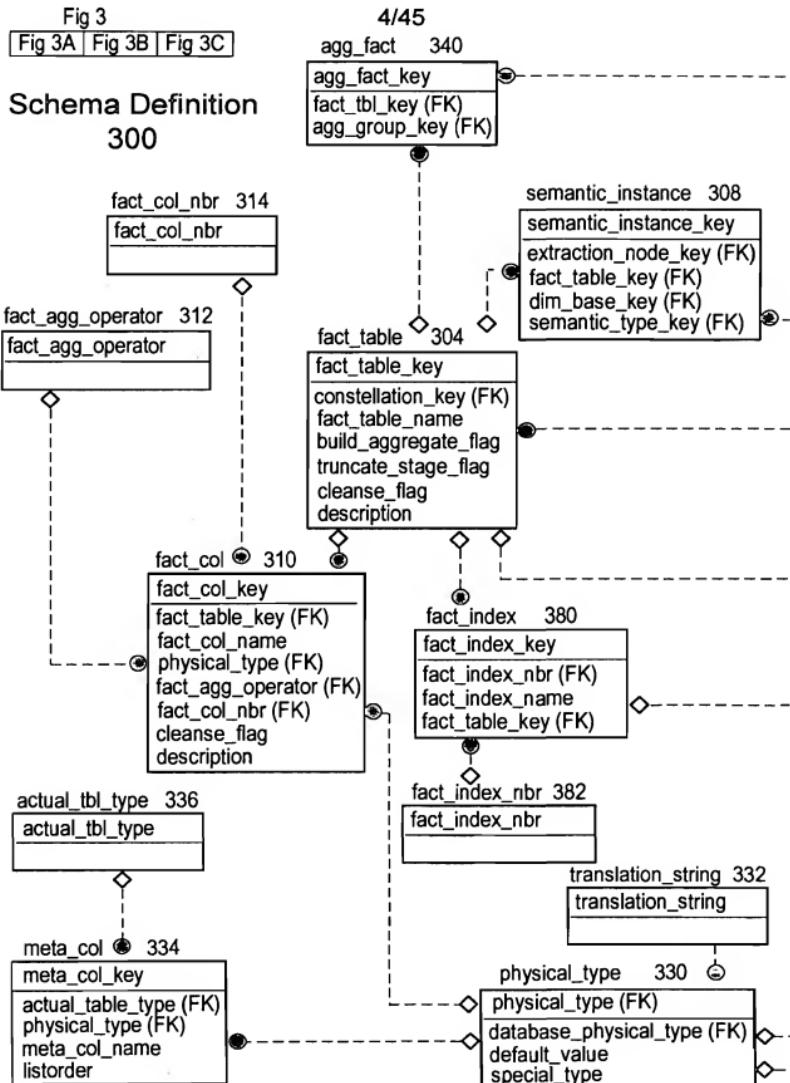


Figure 3A

REPLACEMENT SHEET

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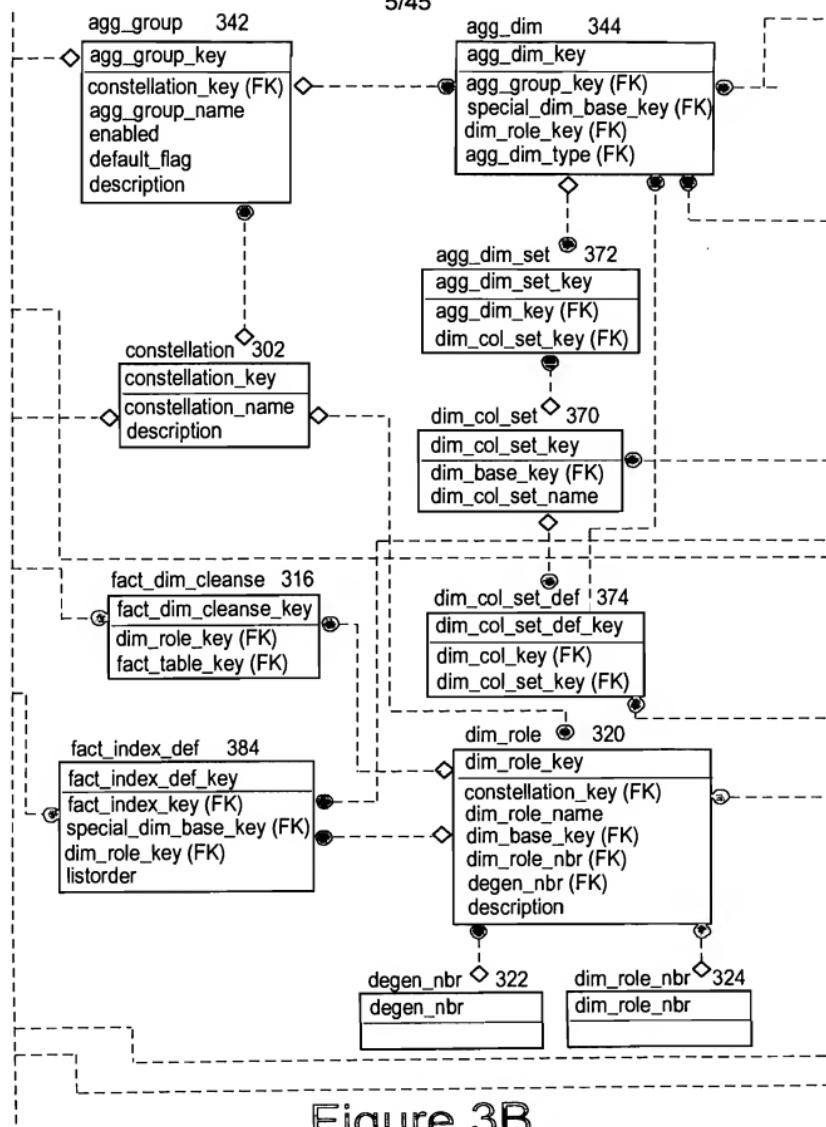


Figure 3B

REPLACEMENT SHEET

6/45

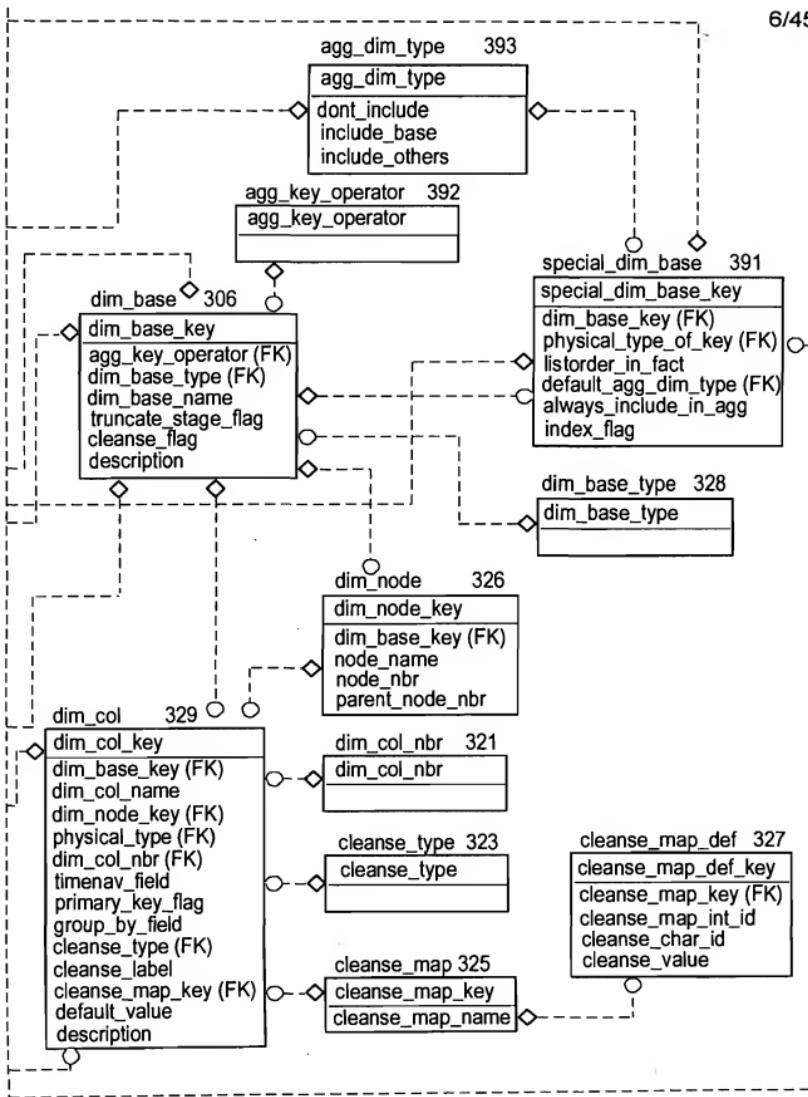


Figure 3C

REPLACEMENT SHEET

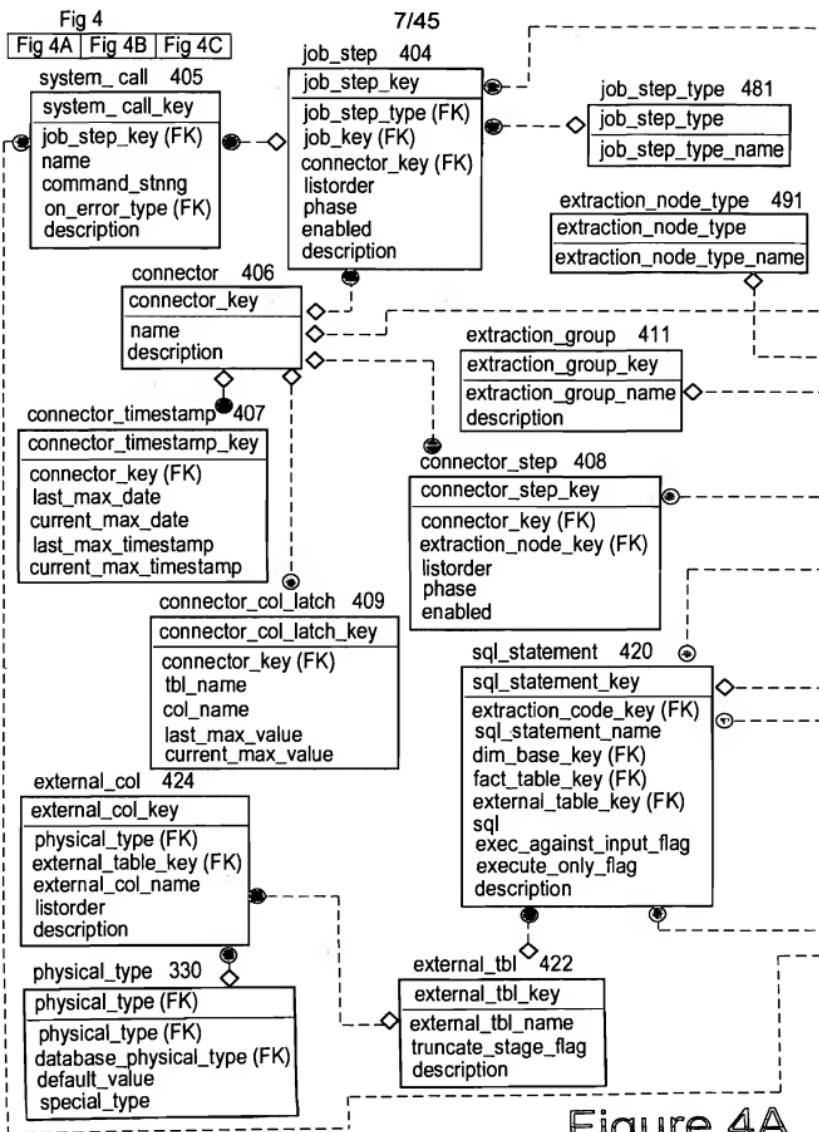
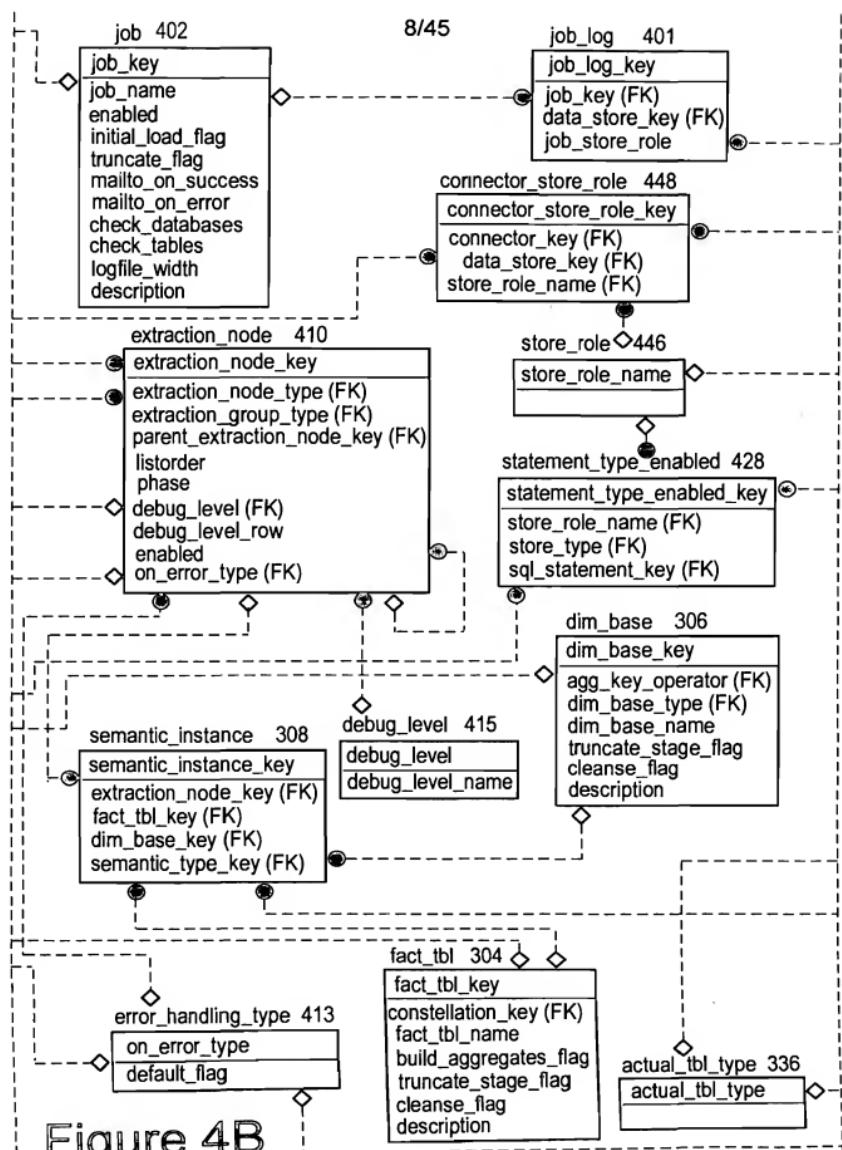
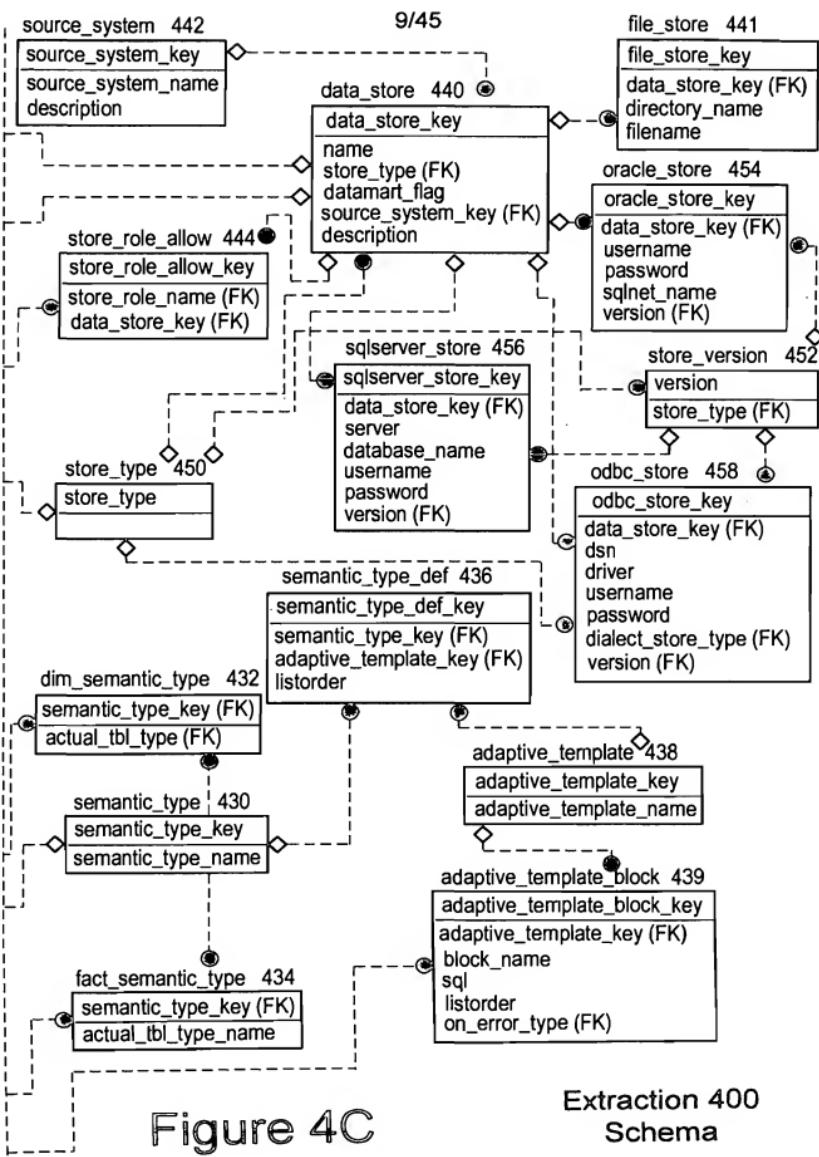


Figure 4A

REPLACEMENT SHEET



REPLACEMENT SHEET



REPLACEMENT SHEET

Fig 5

Fig 5A Fig 5B Fig 5C

Runtime Schema 500

bus_process 570

process_key
process_name

adaptive_template_profile 580

token_name
number_rows
listorder

transtype_0 590

transtype_key
name
description

Date_0 560

date_key
day_name
day_name_char
day_name_char_weekday
day_number_in_week
day_number_in_month
day_number_in_cq
day_number_in_fq
day_number_in_fy
day_number_in_cy
day_number_til_end_cq
day_number_til_end_fq
day_month_end
day_month_begin
day_fq_end
day_cq_end
day_fy_end
day_cy_end
day_fq_begin
day_cq_begin
day_fy_begin
day_cy_begin
week_number
week_number_fy
week_number_cy
week_number_fq
week_number_cq
week_number_til_end_fq
week_number_til_end_cq
week_number_til_end_cy
week_number_til_end_fy
week_monday
week_friday
week_saturday
week_sunday
weekday
month_name
month_number
month_number_in_fq
month_number_in_cq
month_number_in_fy
month_number_in_cy
month_and_fy_name
month_and_cy_name
month_number_til_end_cy
fq_name
fy_name
fq_and_fy_name
cq_name
cy_name
cq_and_cy_name

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Figure 5A

REPLACEMENT SHEET

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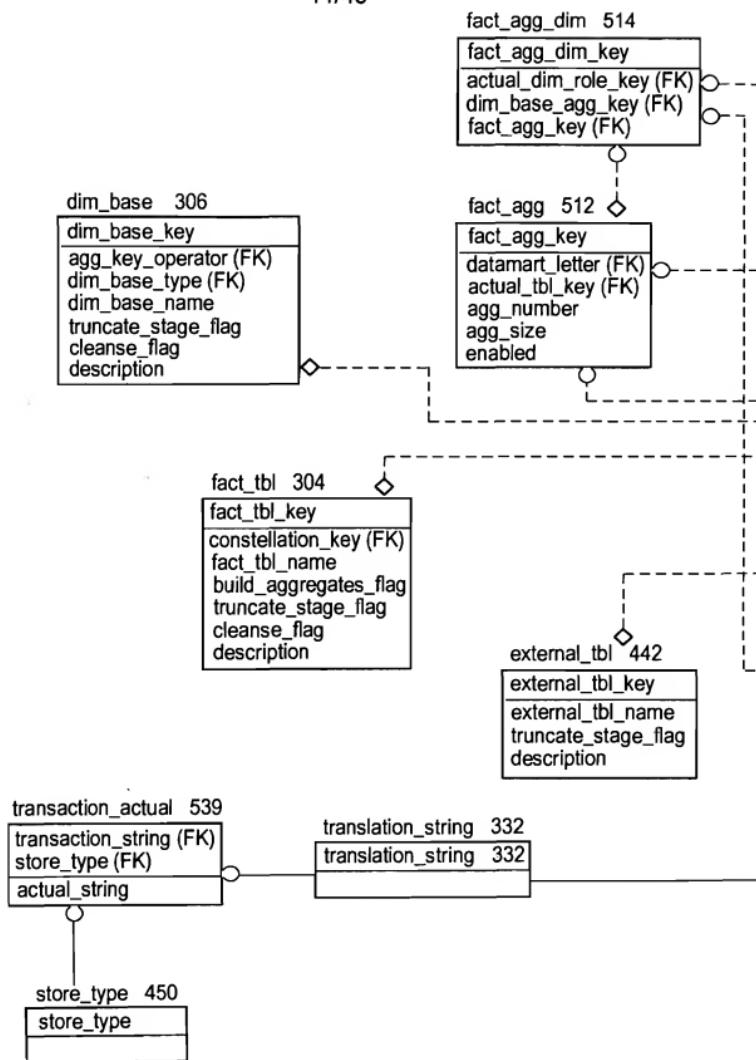


Figure 5B

REPLACEMENT SHEET

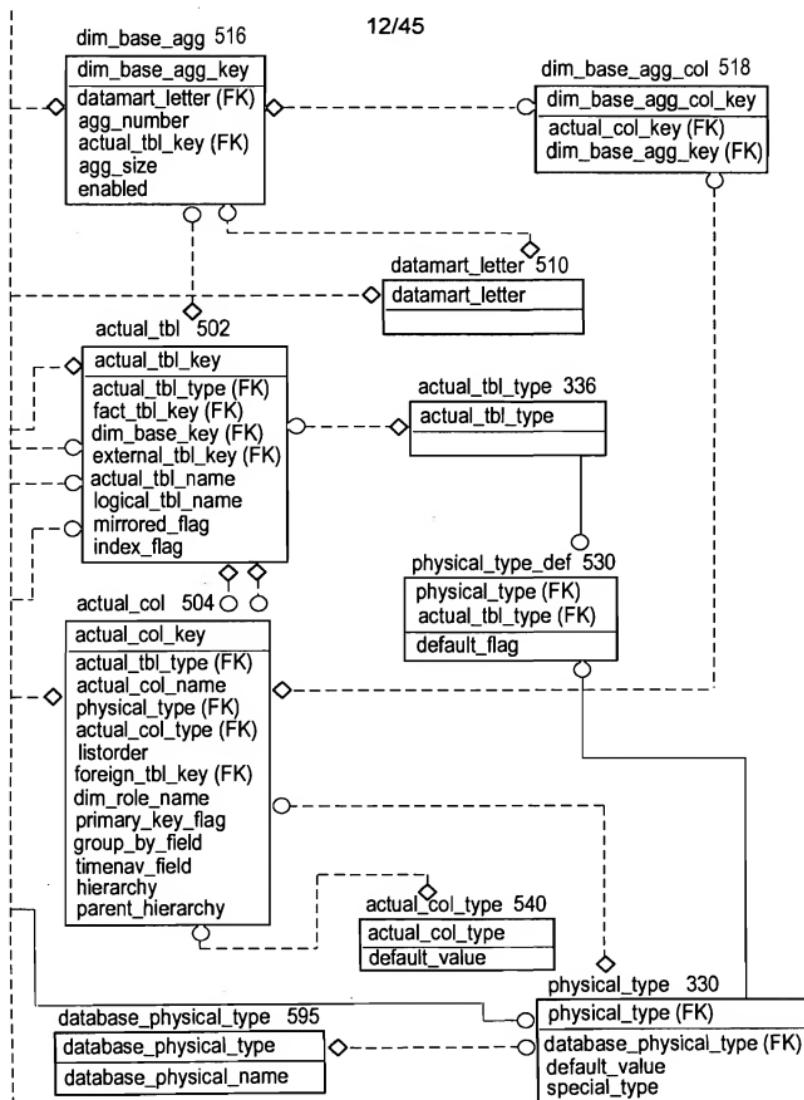
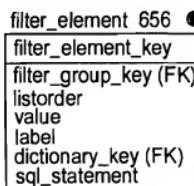
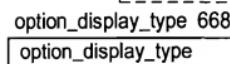
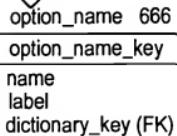
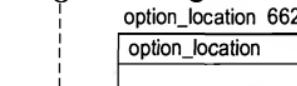
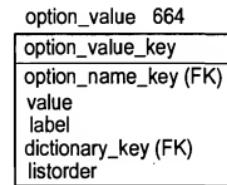


Figure 5C

REPLACEMENT SHEET

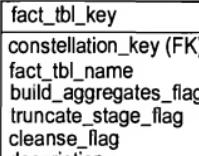
Fig 6

Fig 6A | Fig 6B | Fig 6C

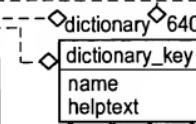
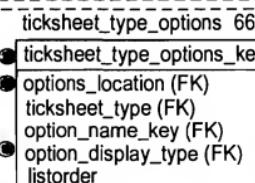
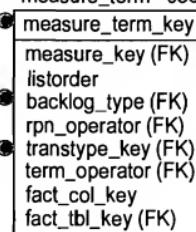
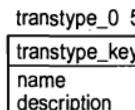
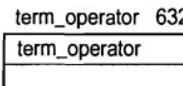
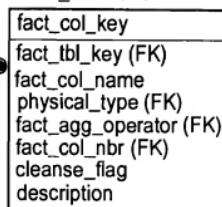


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fact_tbl 304



fact_col 310



filter_group 654

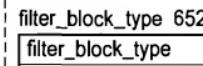
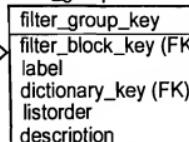


Figure 6A

REPLACEMENT SHEET

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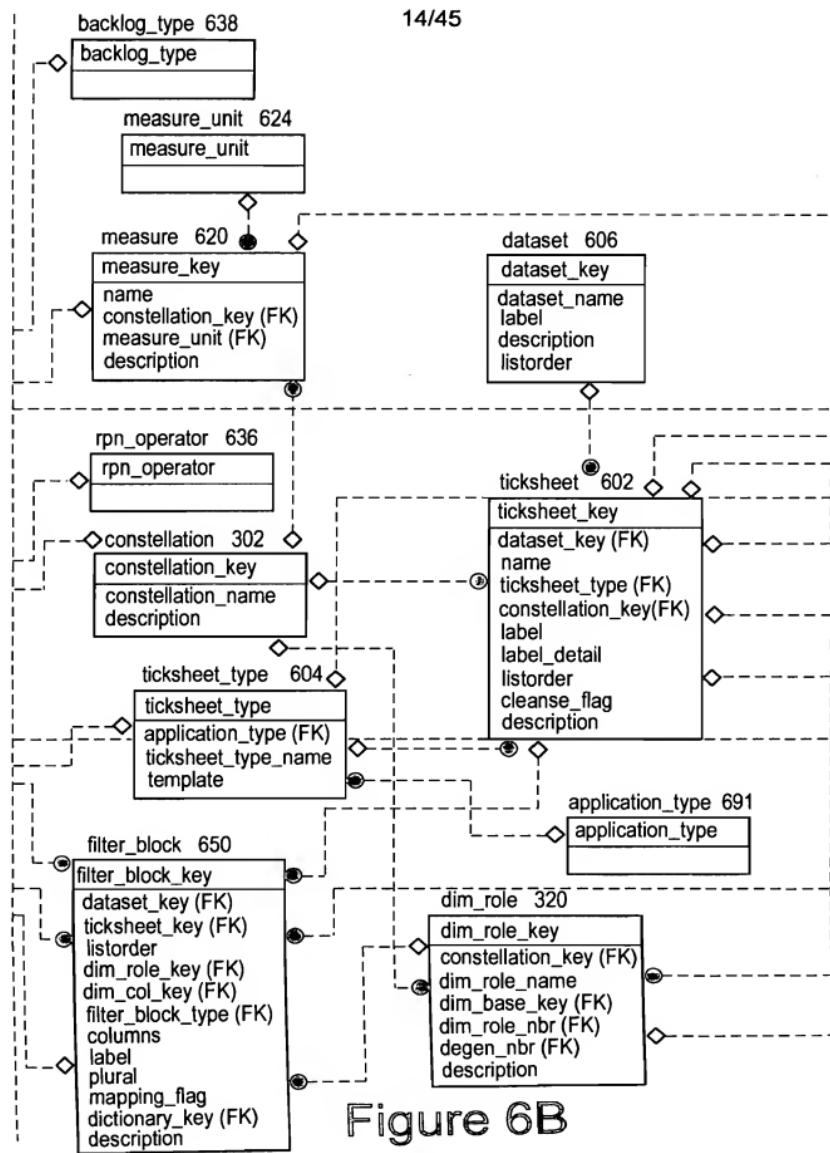


Figure 6B

REPLACEMENT SHEET

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Query Mechanism Schema 600

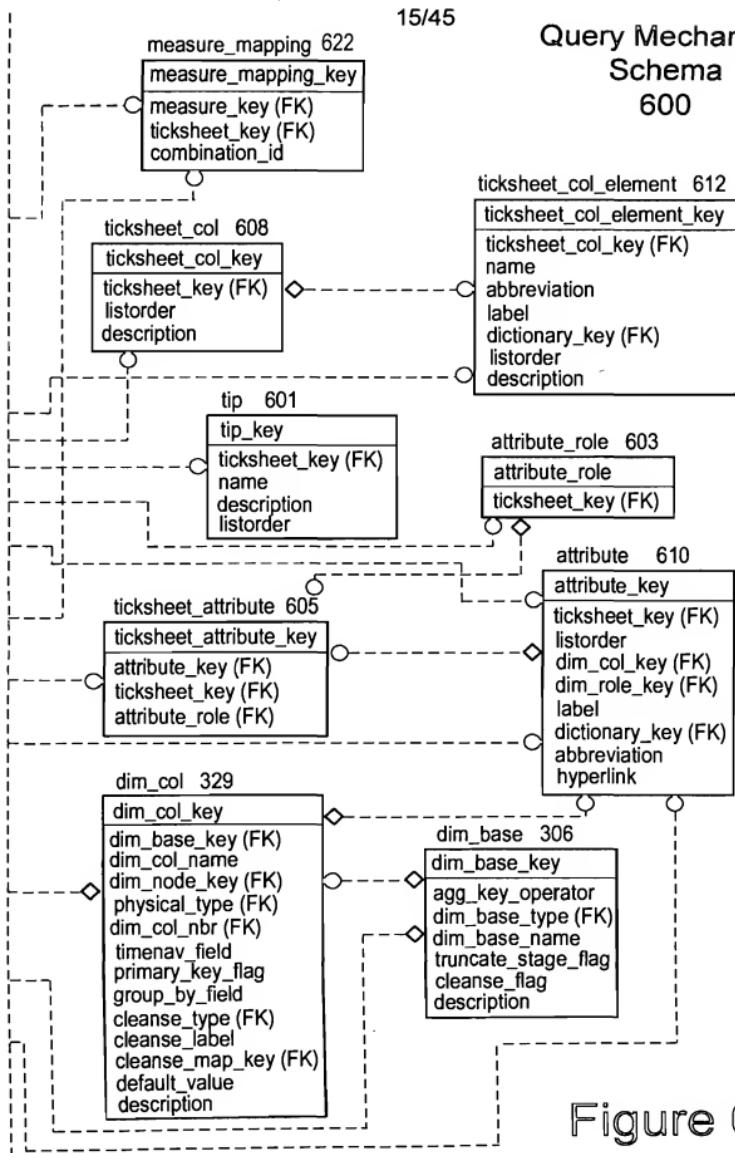


Figure 6C

REPLACEMENT SHEET

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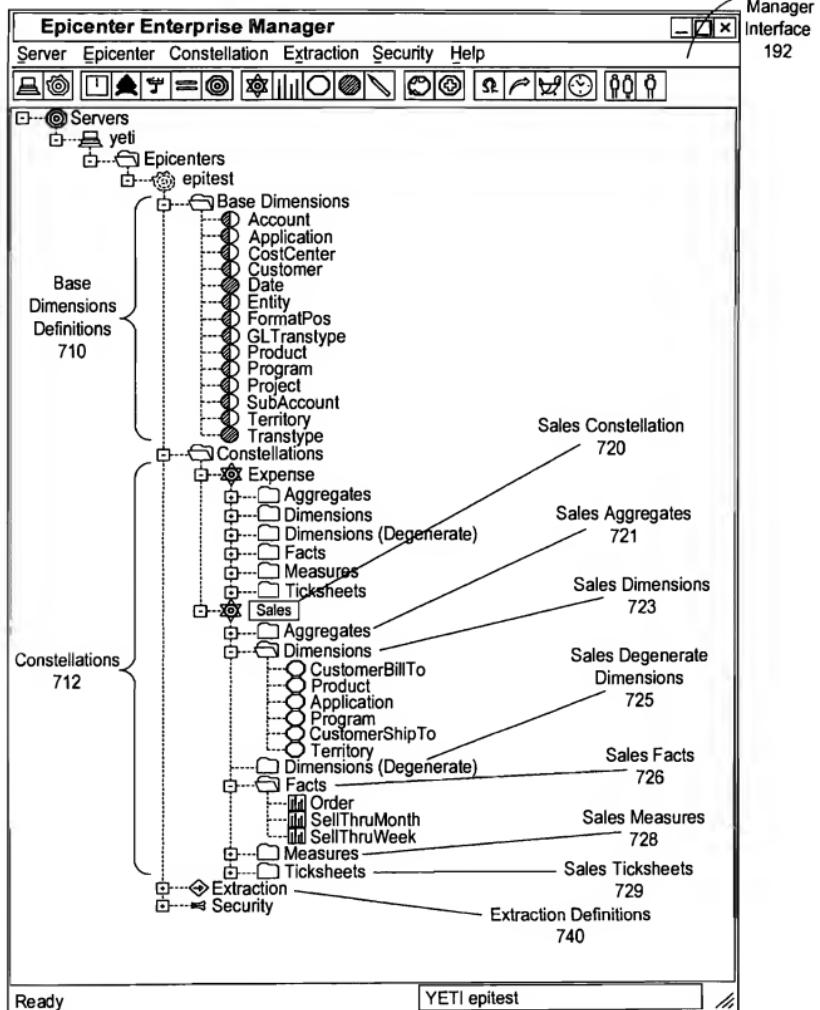


Figure 7

REPLACEMENT SHEET

17/45

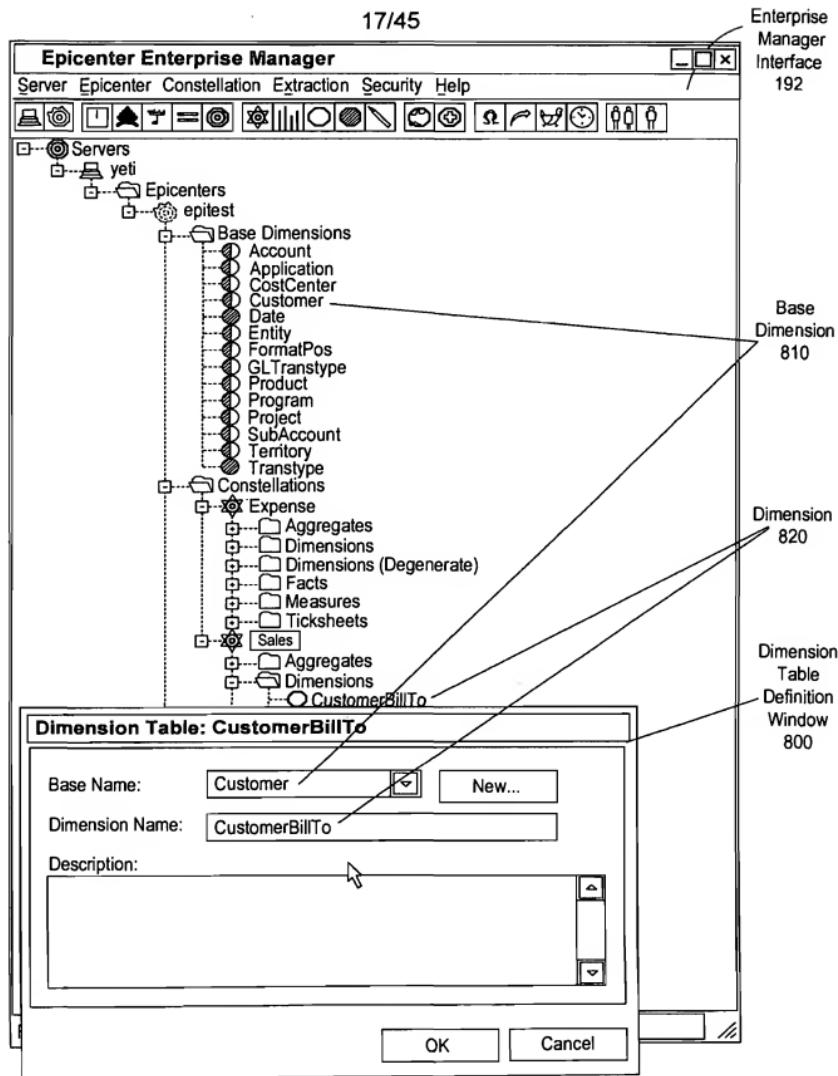


Figure 8

REPLACEMENT SHEET

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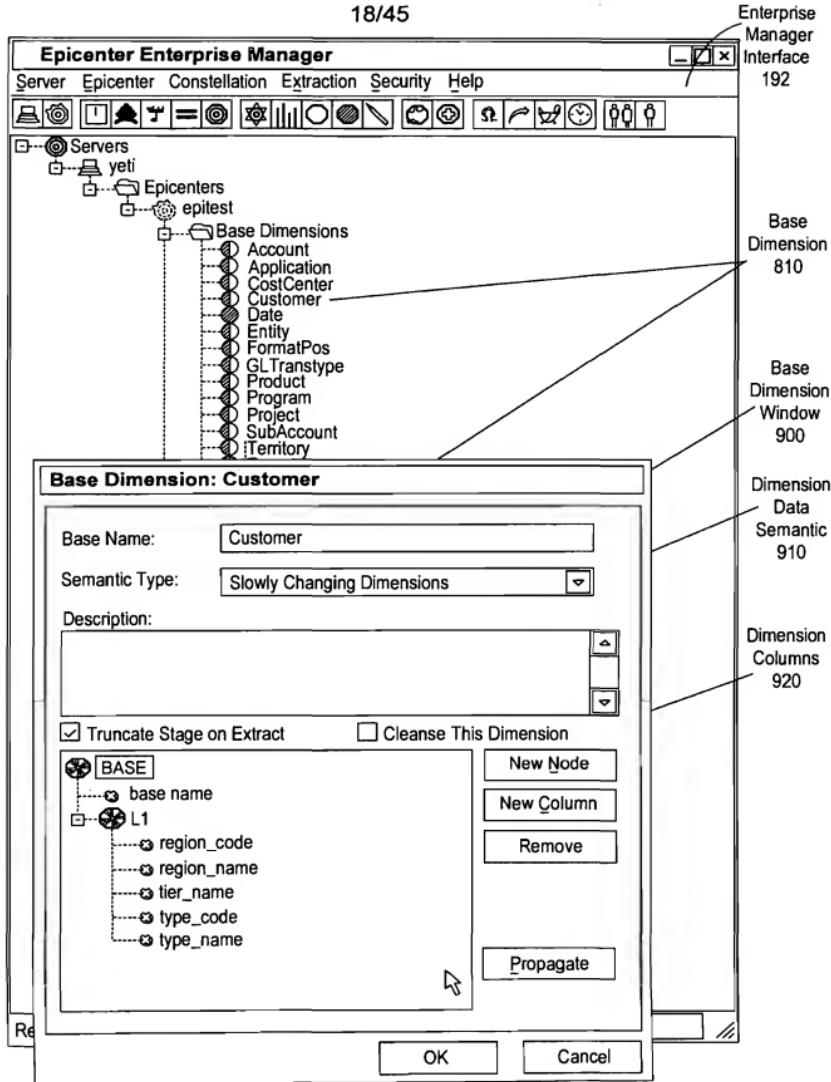


Figure 9

REPLACEMENT SHEET

19/45

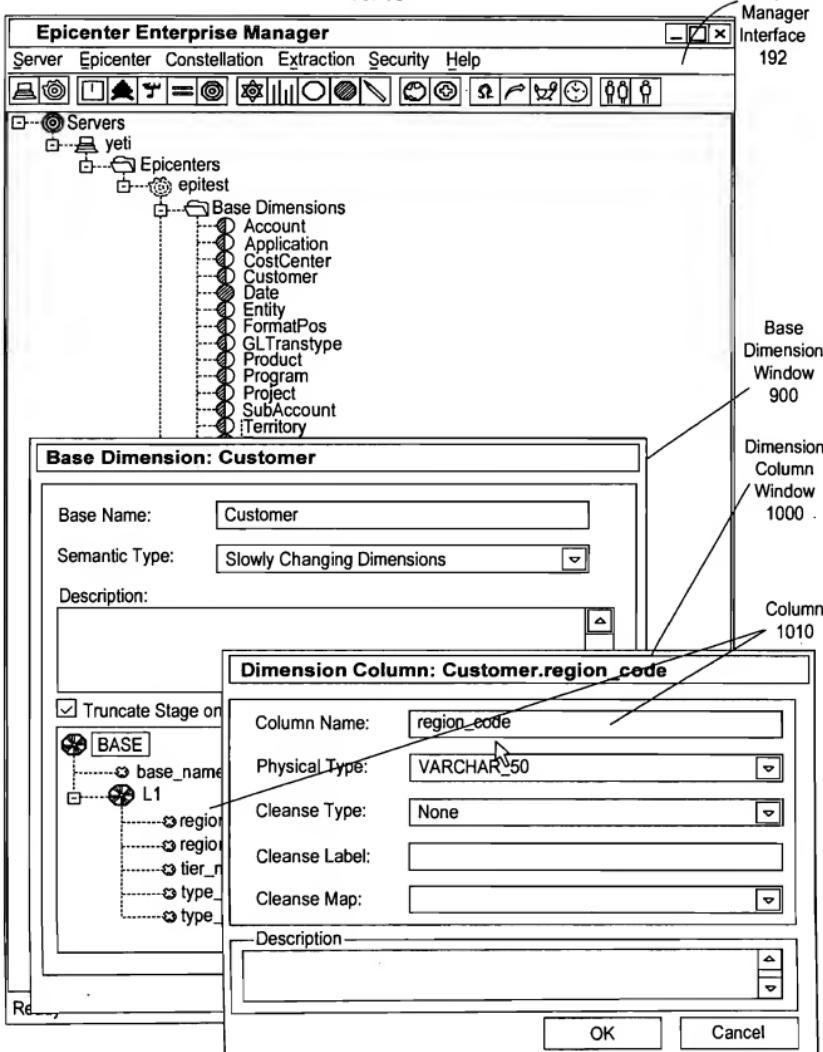


Figure 10

REPLACEMENT SHEET

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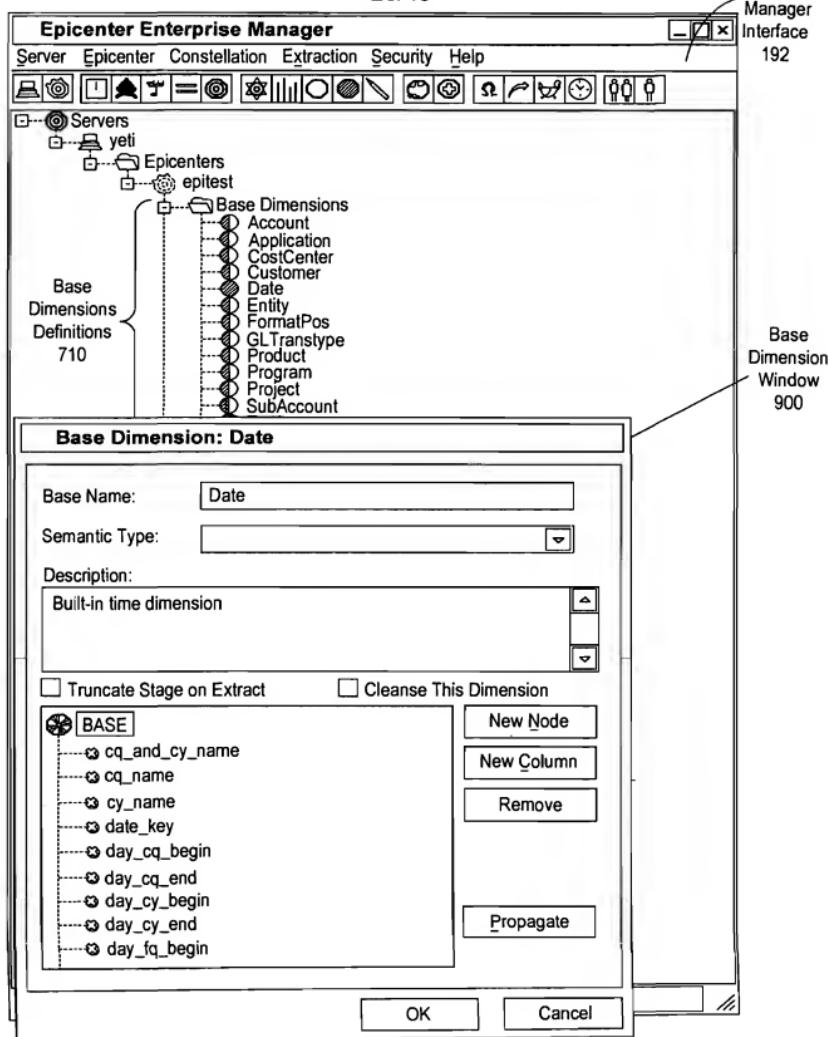


Figure 11

REPLACEMENT SHEET

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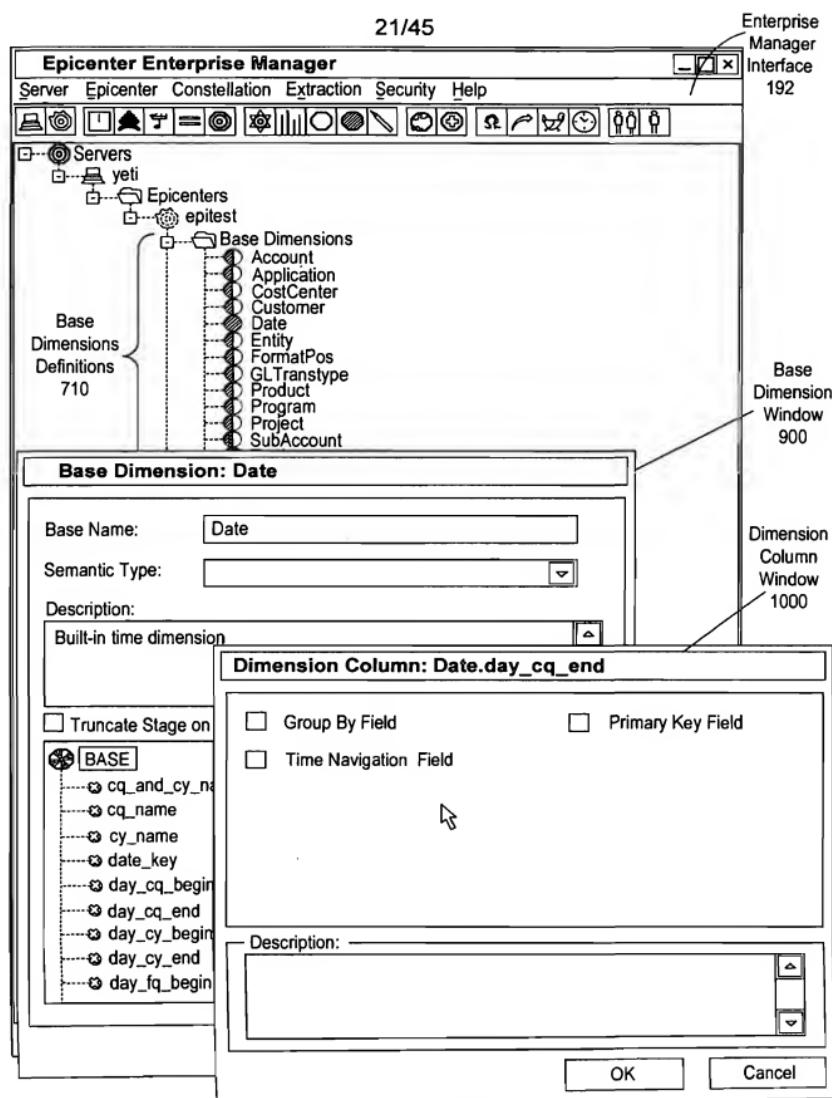


Figure 12

REPLACEMENT SHEET

22/45

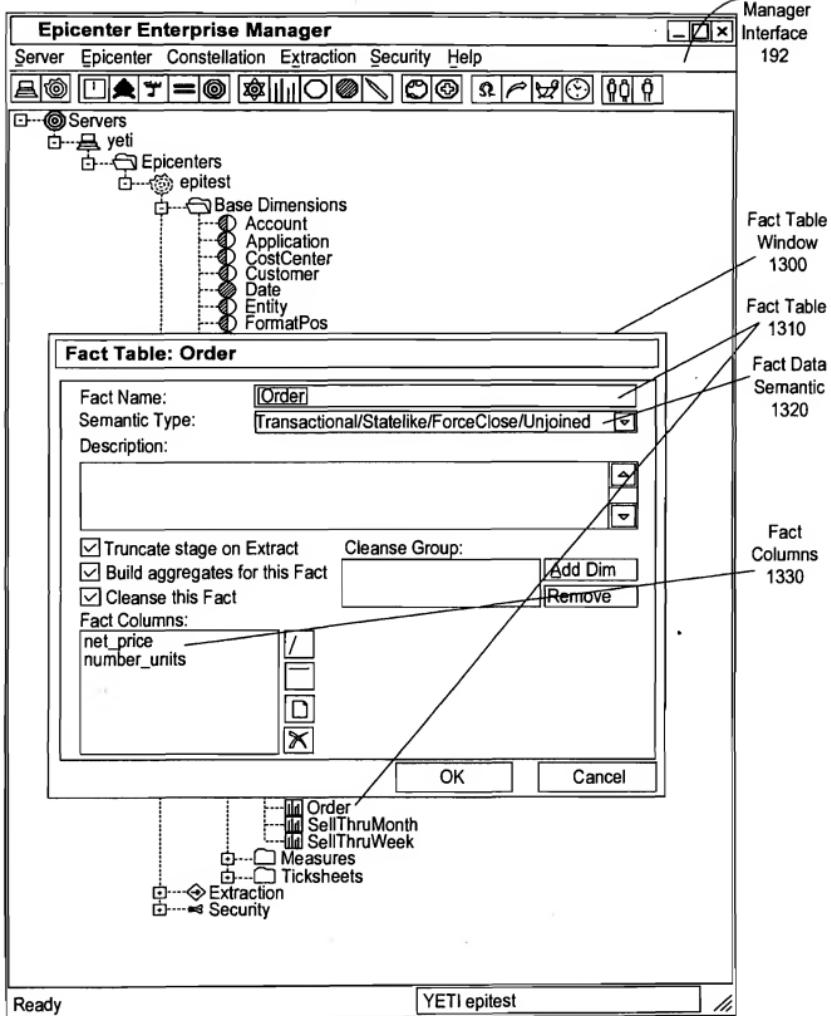


Figure 13

REPLACEMENT SHEET

23/45

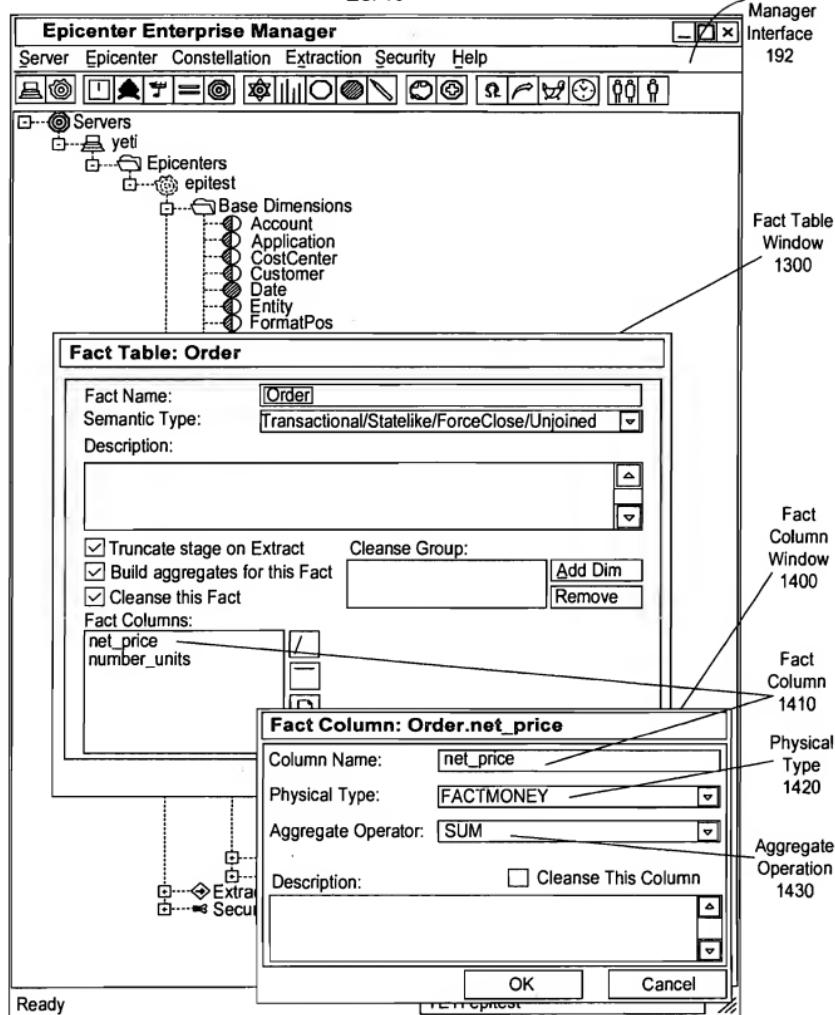


Figure 14

REPLACEMENT SHEET

24/45

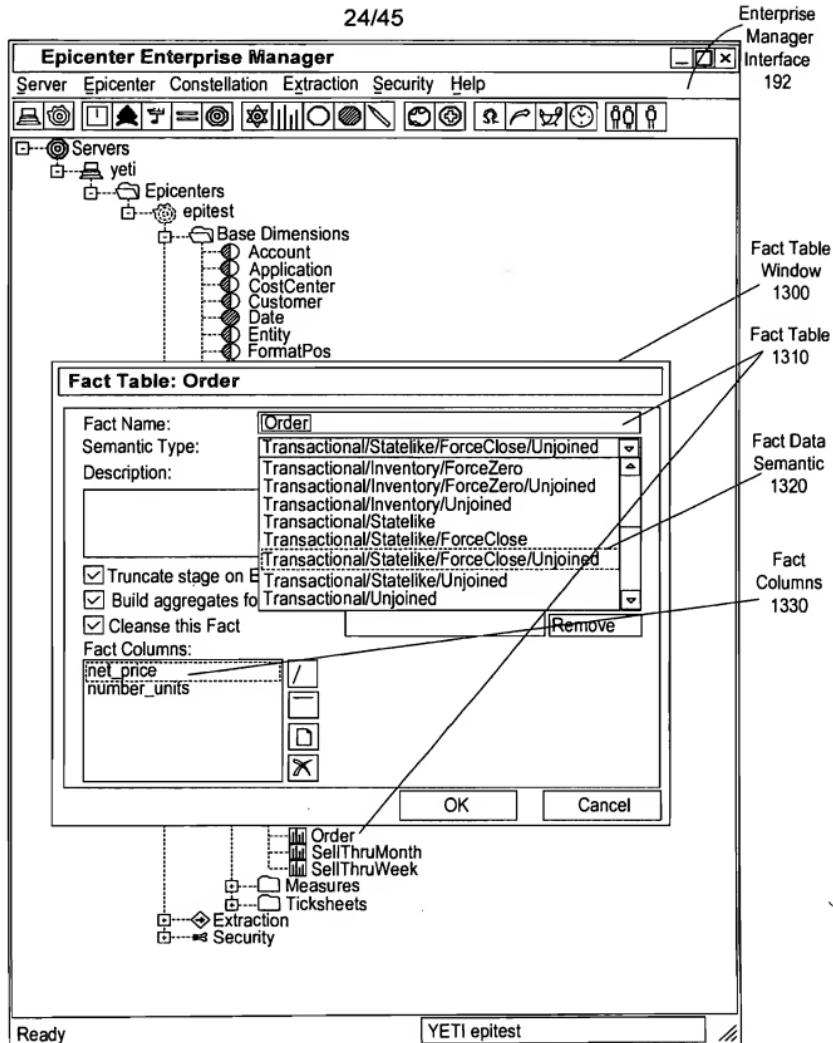


Figure 15

REPLACEMENT SHEET

25/45

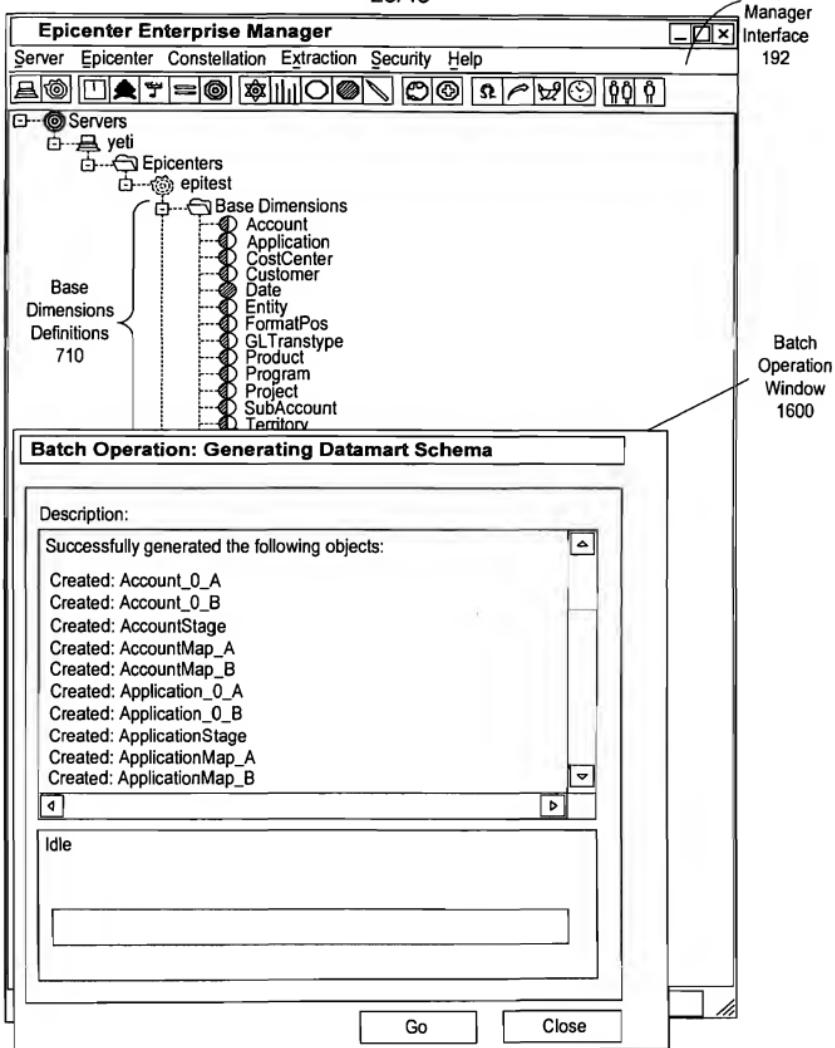


Figure 16

REPLACEMENT SHEET

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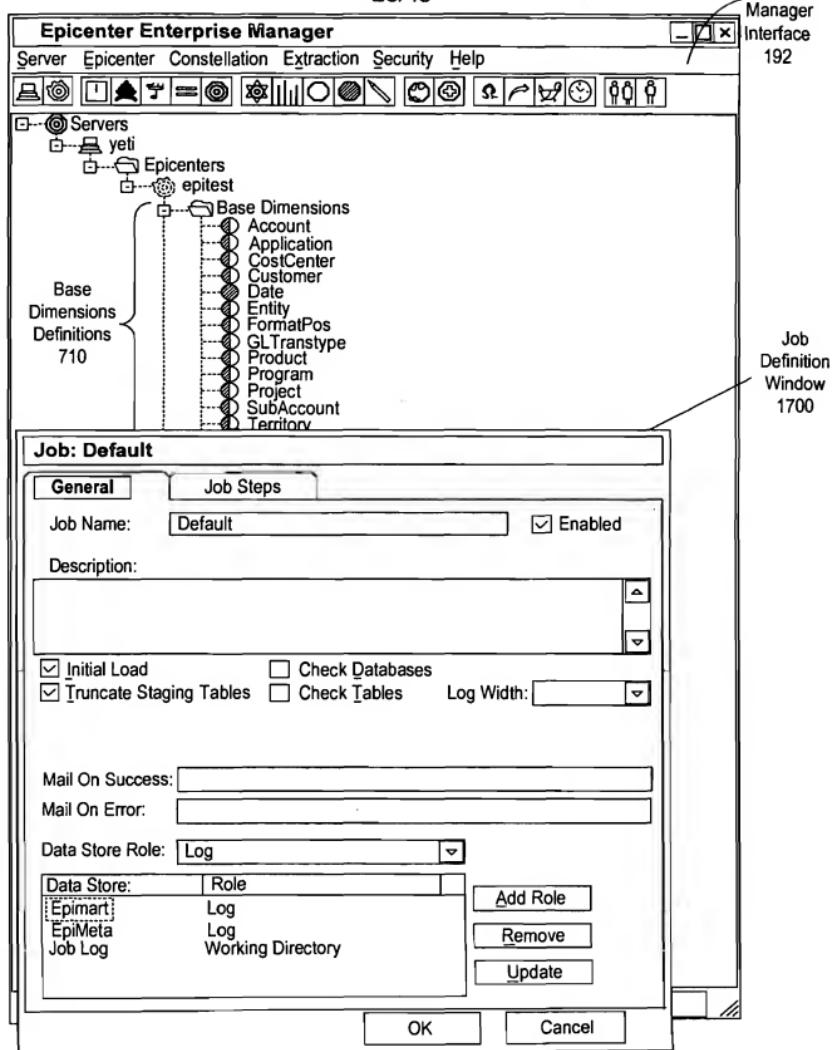


Figure 17

REPLACEMENT SHEET

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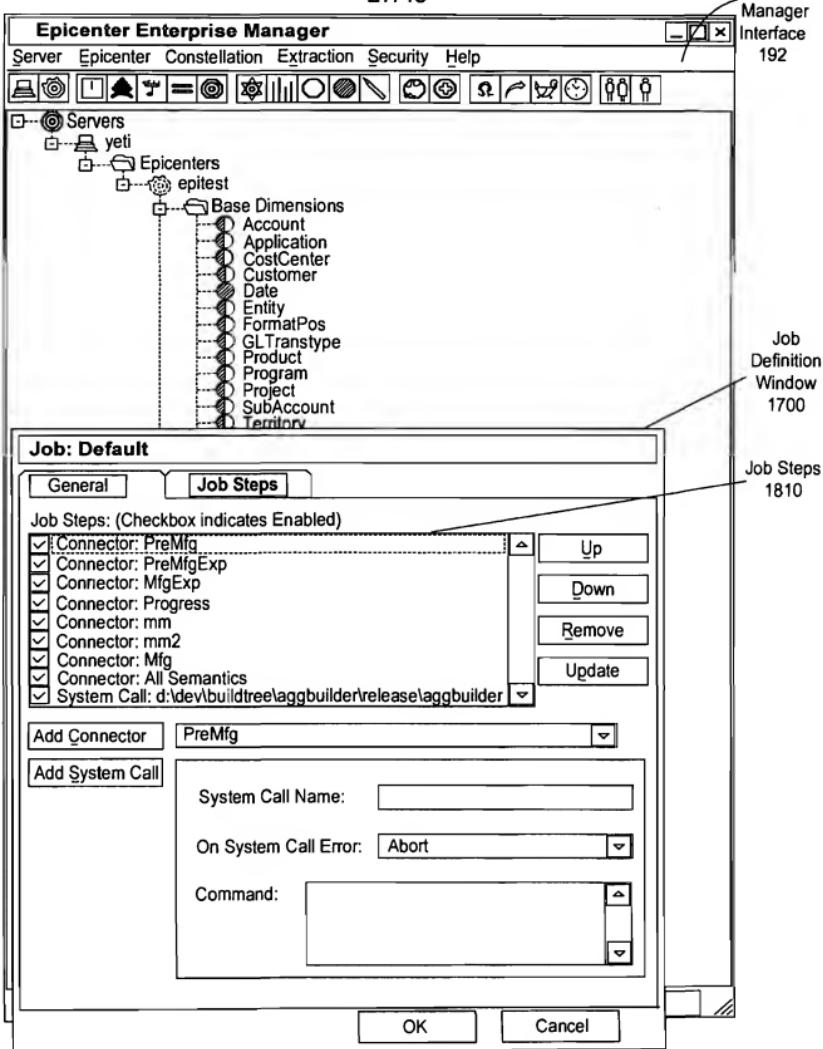


Figure 18

REPLACEMENT SHEET

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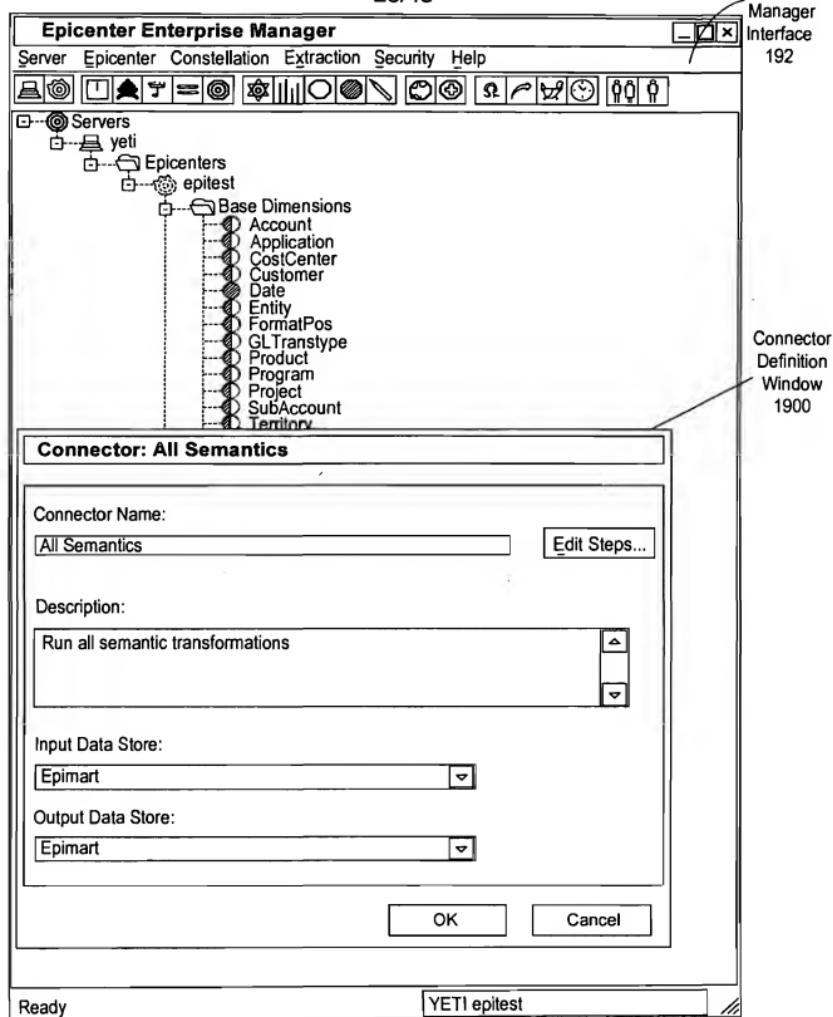


Figure 19

REPLACEMENT SHEET

29/45

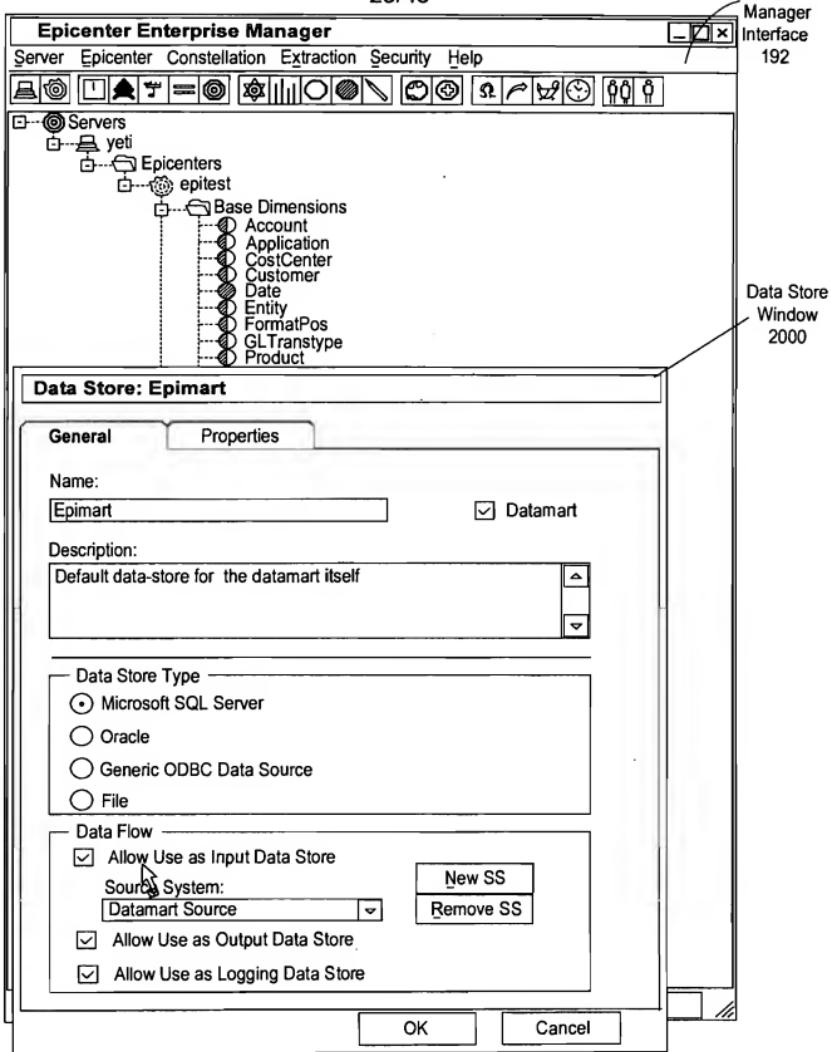


Figure 20

REPLACEMENT SHEET

30/45

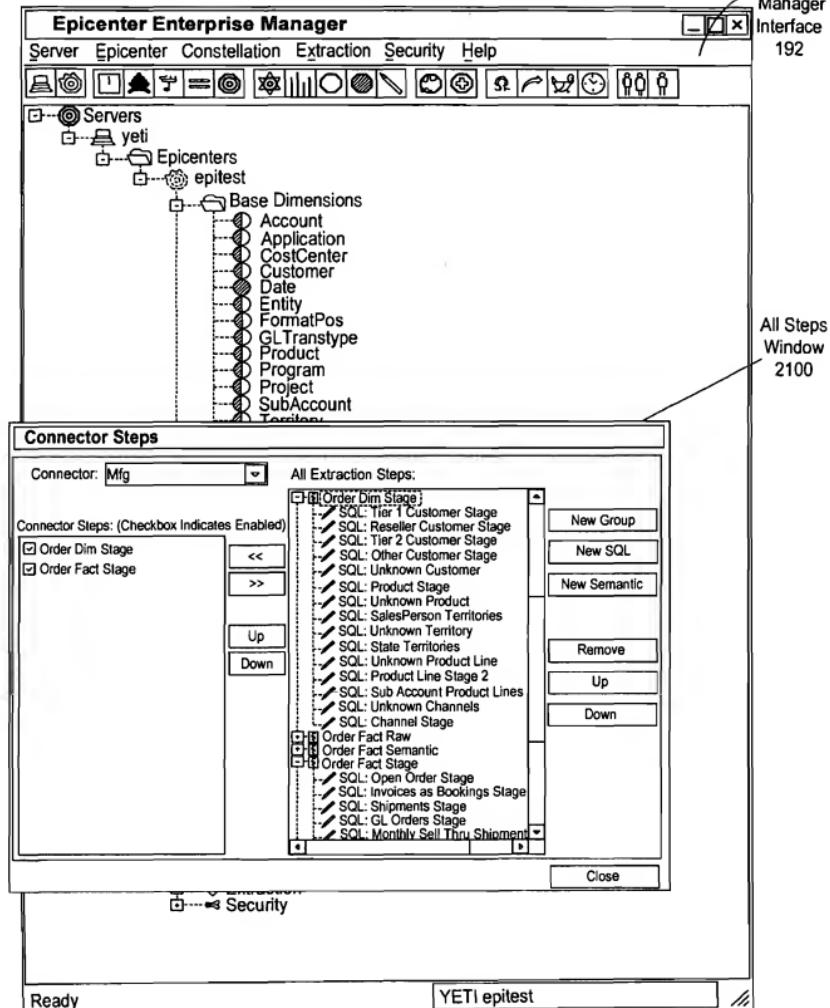


Figure 21

REPLACEMENT SHEET

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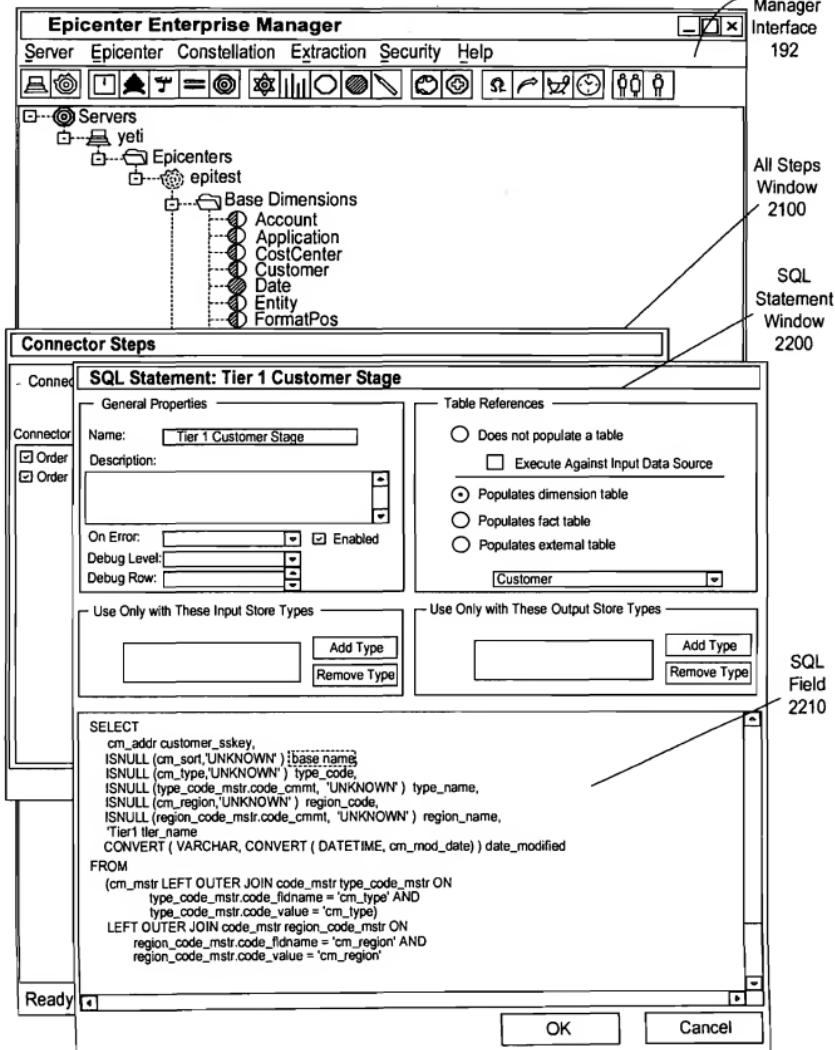


Figure 22

REPLACEMENT SHEET

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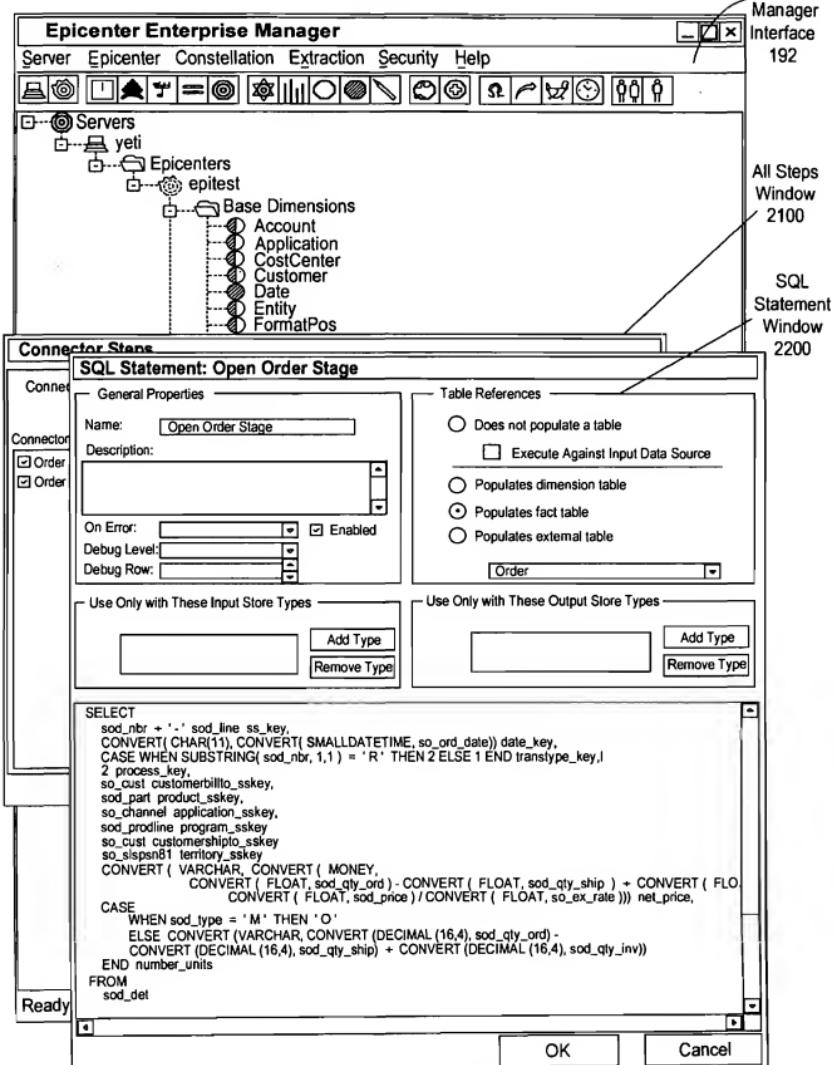


Figure 23

REPLACEMENT SHEET

33/45

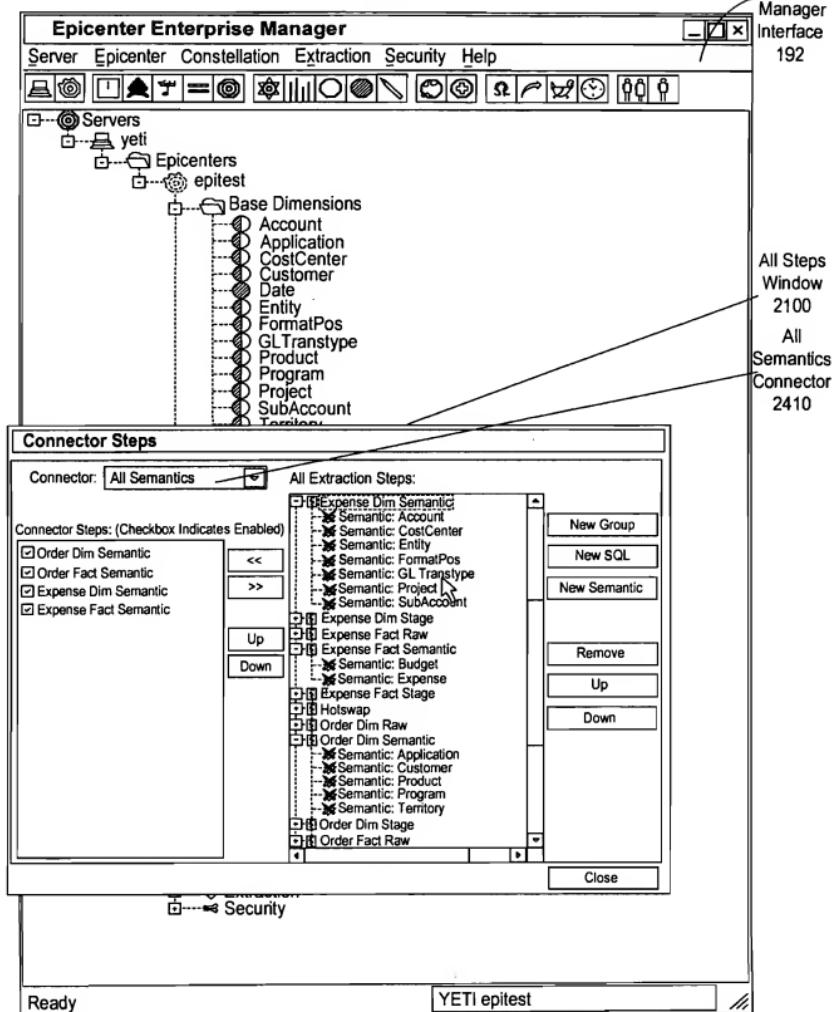


Figure 24

REPLACEMENT SHEET

34/45

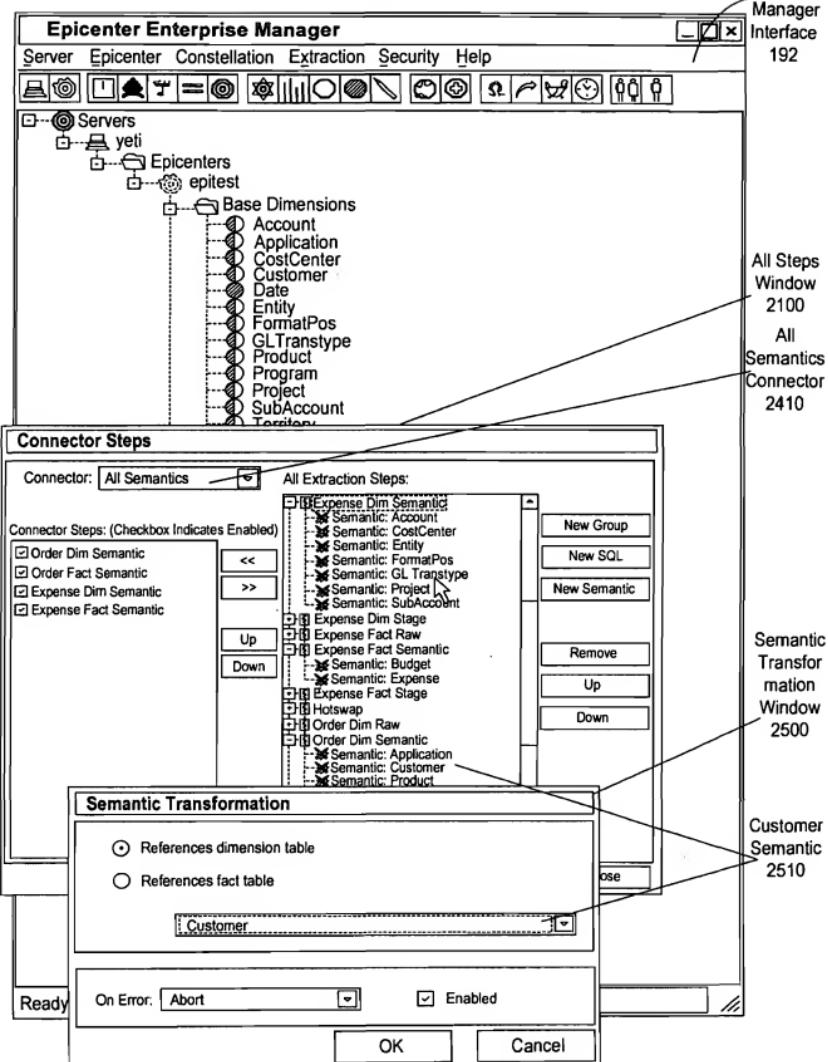


Figure 25

REPLACEMENT SHEET

35/45

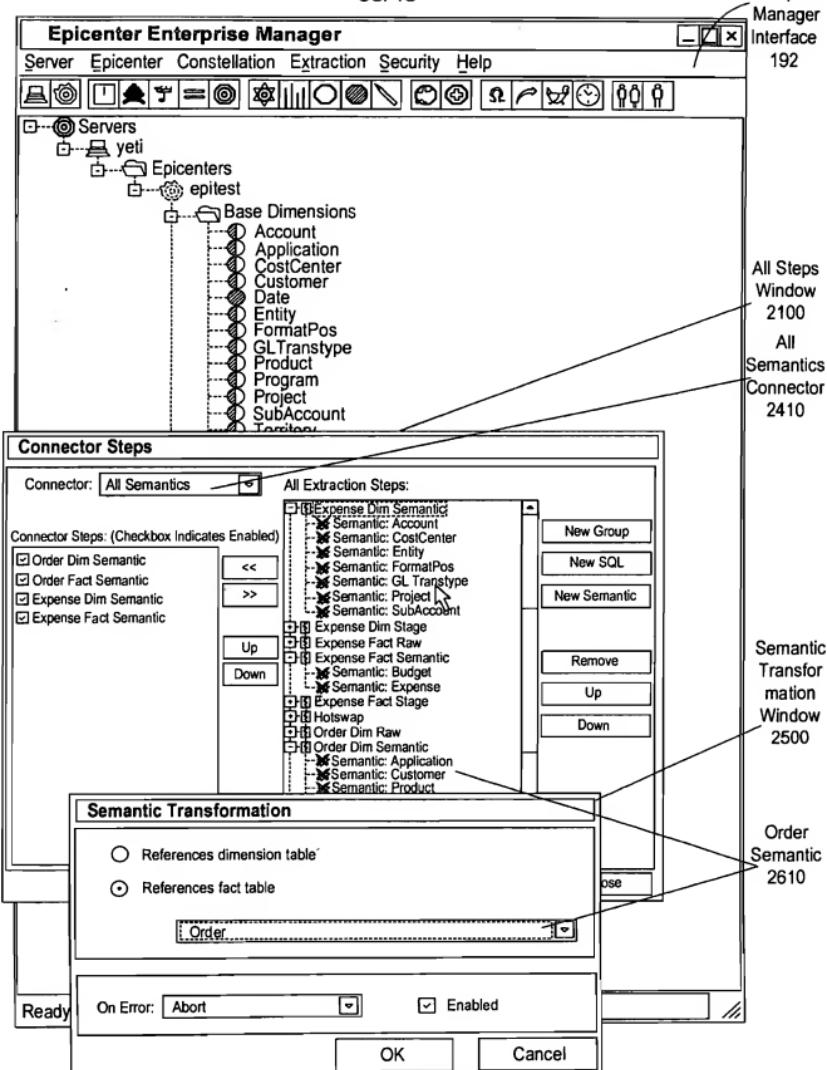


Figure 26

REPLACEMENT SHEET

36/45

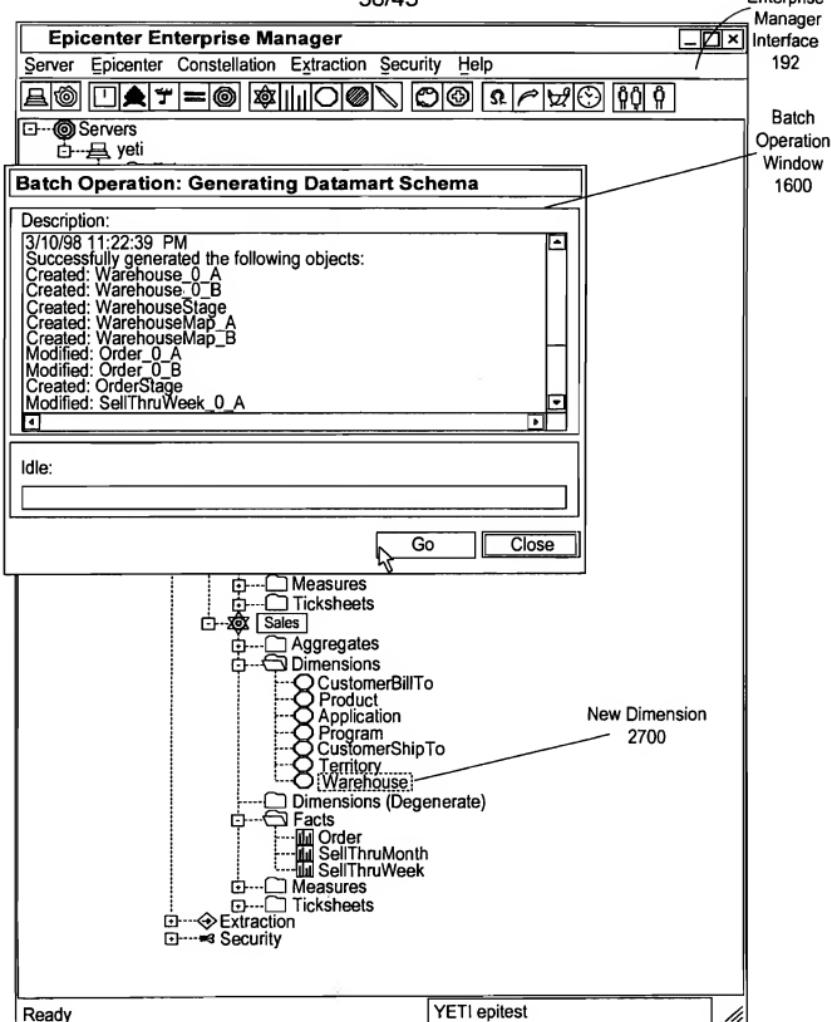


Figure 27

REPLACEMENT SHEET

37/45

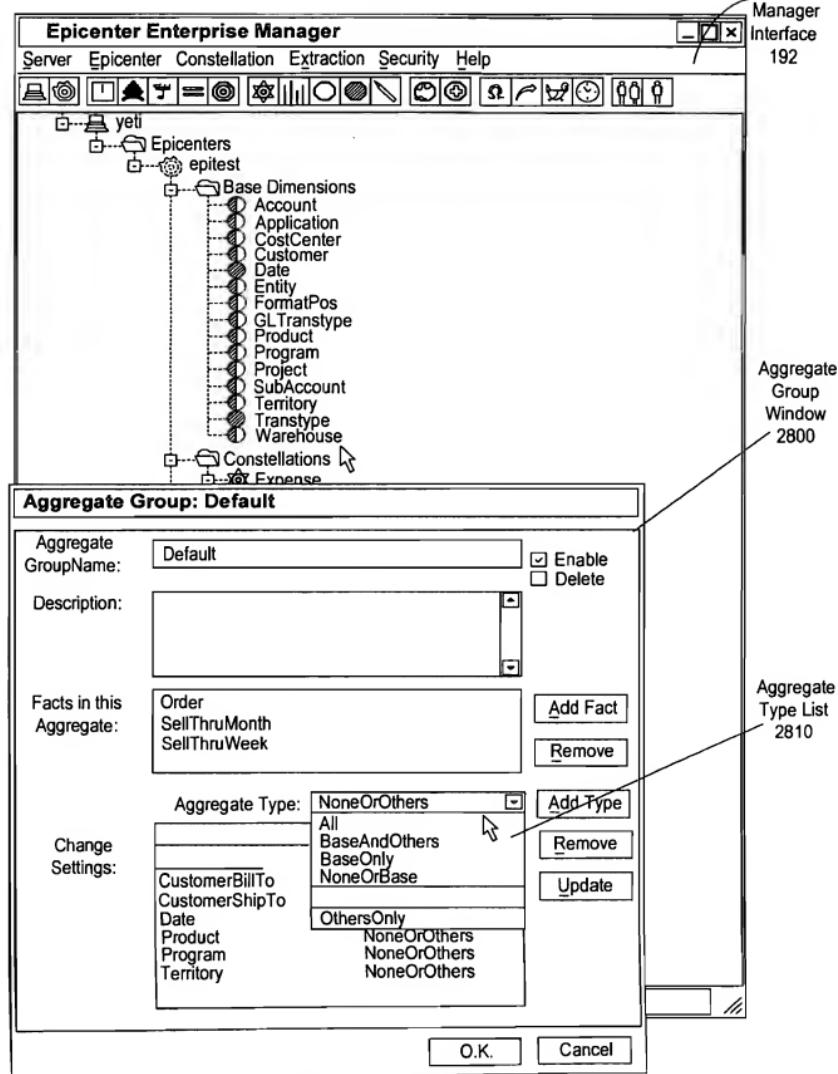


Figure 28

REPLACEMENT SHEET

38/45

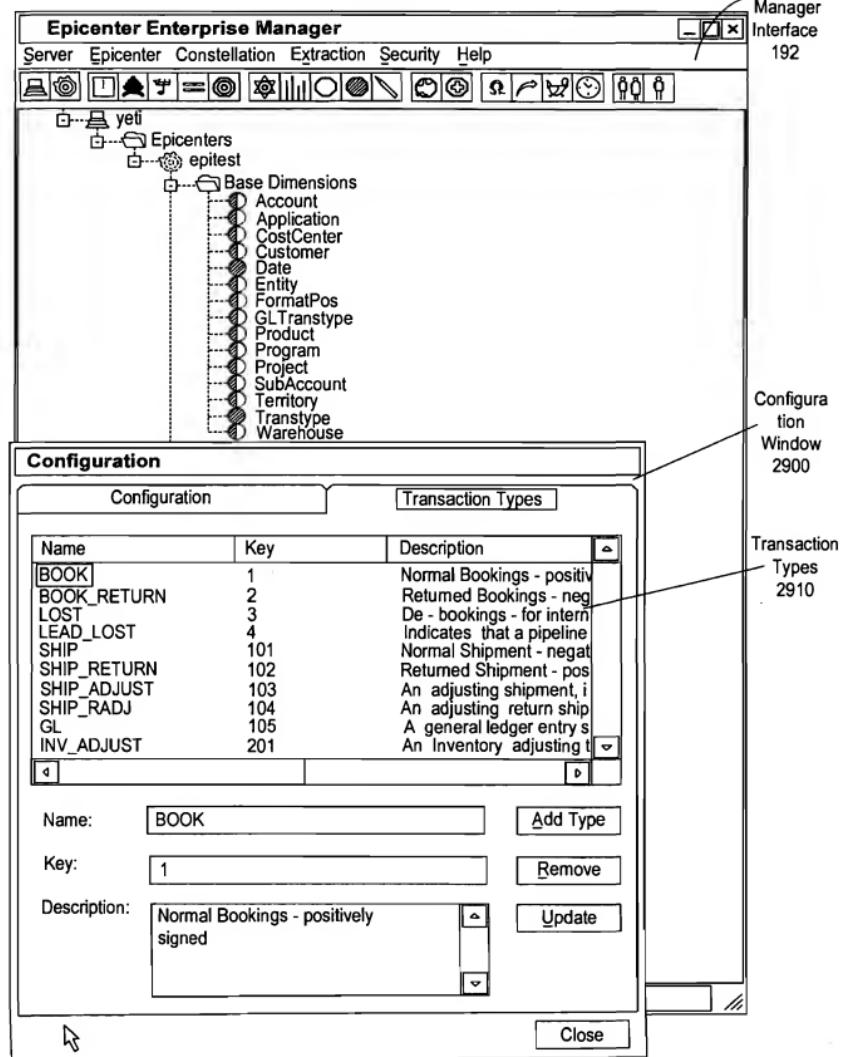


Figure 29

REPLACEMENT SHEET

39/45

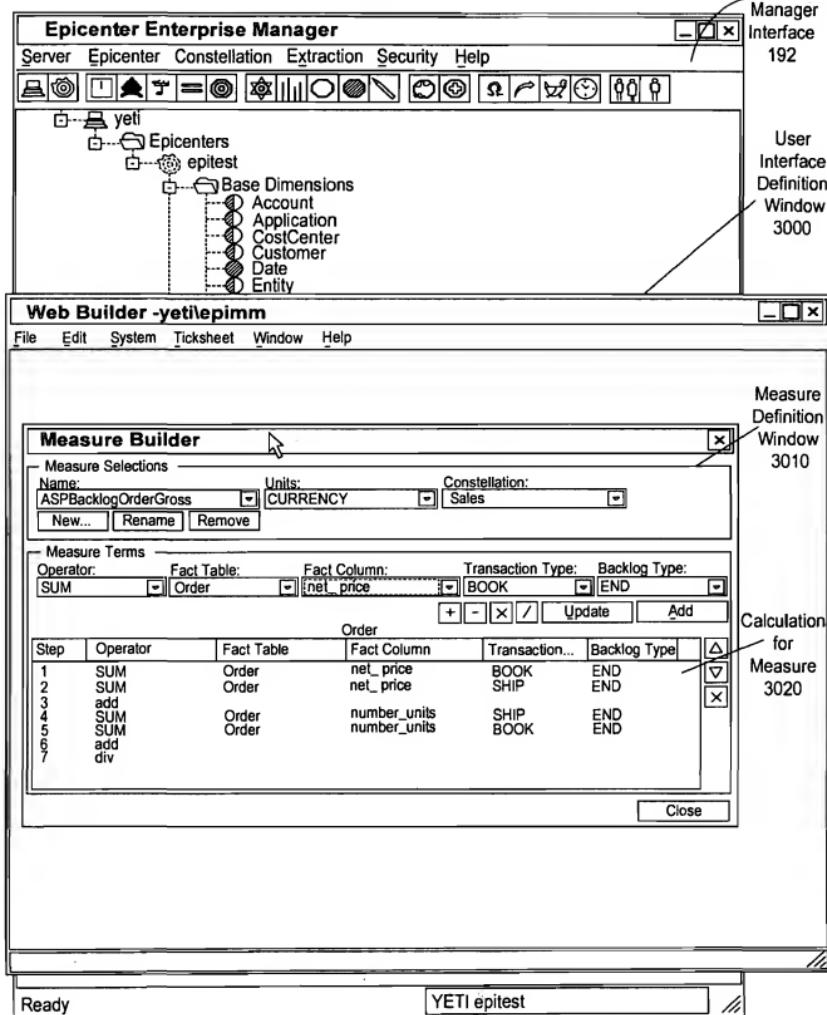


Figure 30

REPLACEMENT SHEET

40/45

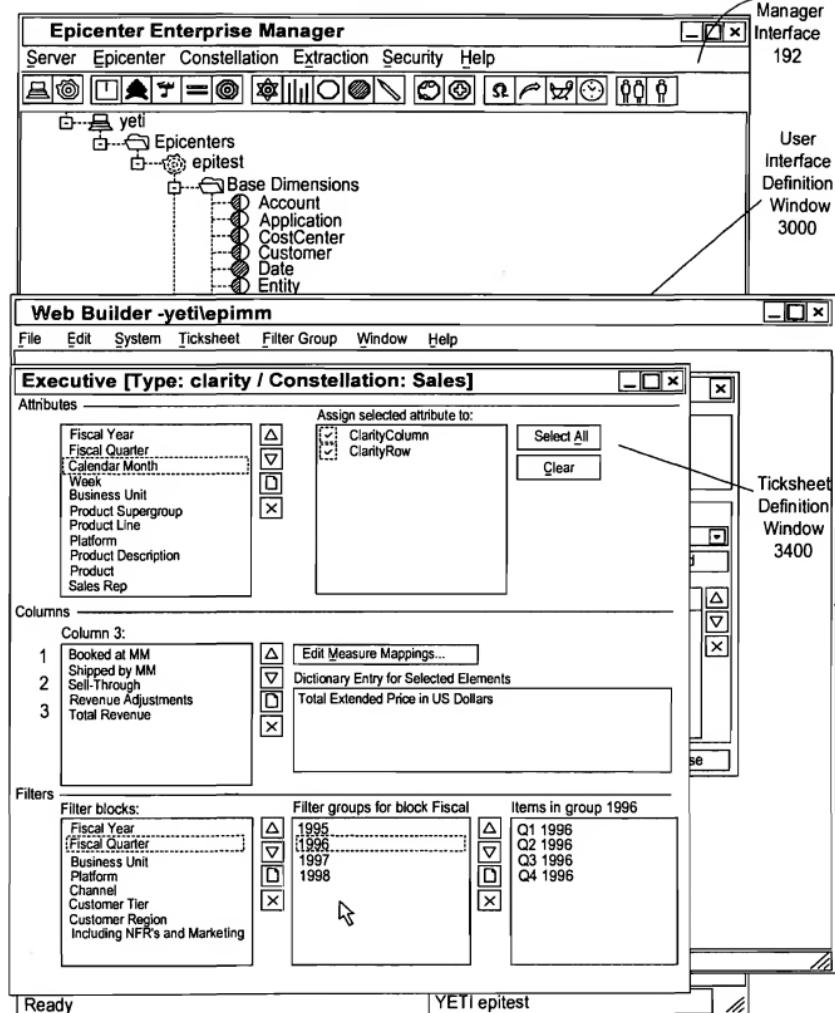


Figure 31

REPLACEMENT SHEET

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Browser 182
Query/Results Interface 184
Query Form 3200

Clarity Home

File Edit View Go Communicator Help

Back Forward Reload Home Search Guide Print Security Story

Bookmarks

Location: <http://isatum/Executive.html>

epiphany Marketing Software

Executive Summary

When you create a report, you will get a table with rows and columns and facts in each cell.

In the rows: (down the side)

In the columns: (across the top)

Fiscal Year

Business Unit

For the facts in each cell, select at least one from each column below.

Dollar Amount

Units

ASP

Gross

Net

Booked at MM

Shipped by MM

Self-Through

Revenue Adjustments

Total Revenue

After making choices above, click the CREATE REPORT button in the lower left, or first select some filters or display options from the menu in the upper left. You can save your choices for later use with the blue buttons above CREATE REPORT.

Use:

Save current settings

Create Report

Document Done

Figure 32

REPLACEMENT SHEET

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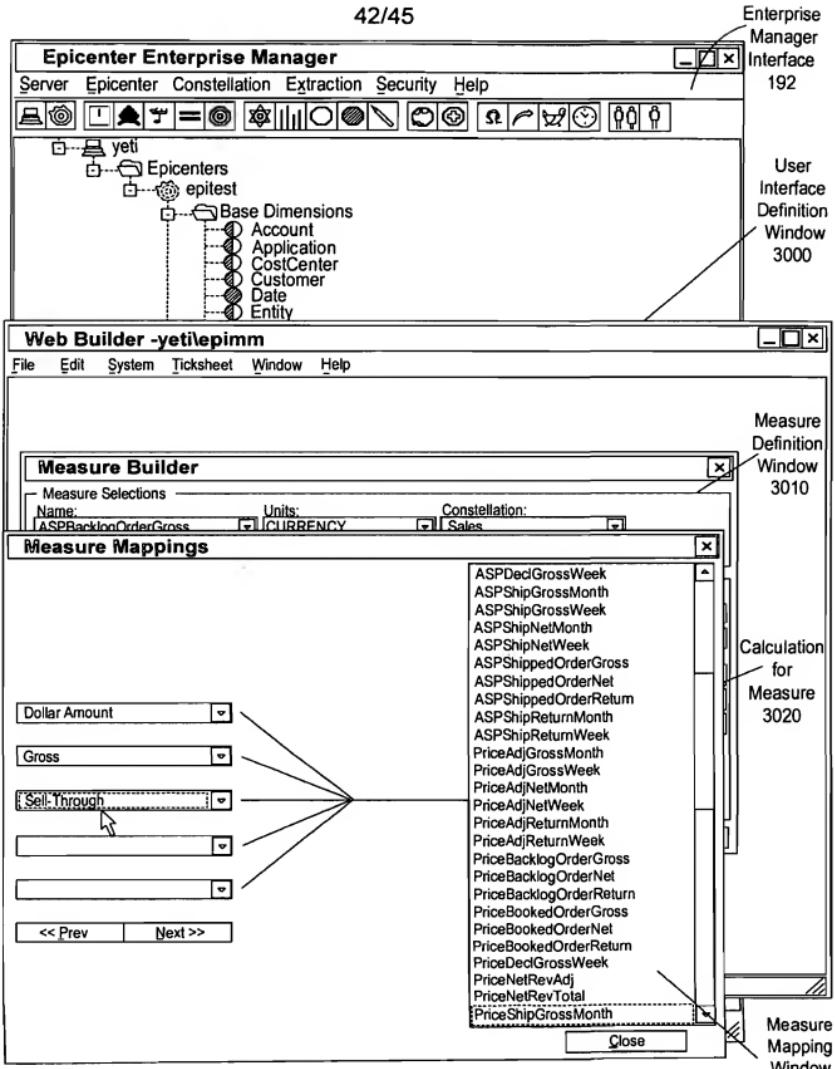


Figure 33

REPLACEMENT SHEET

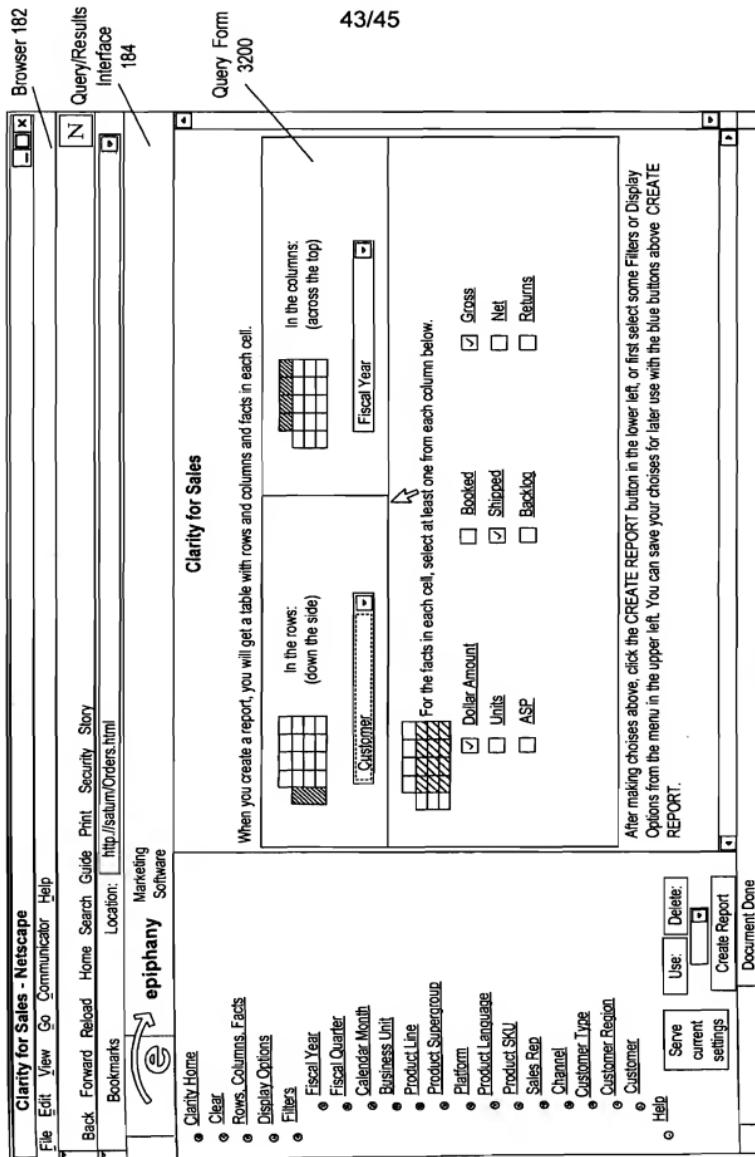


Figure 34

REPLACEMENT SHEET

44/45

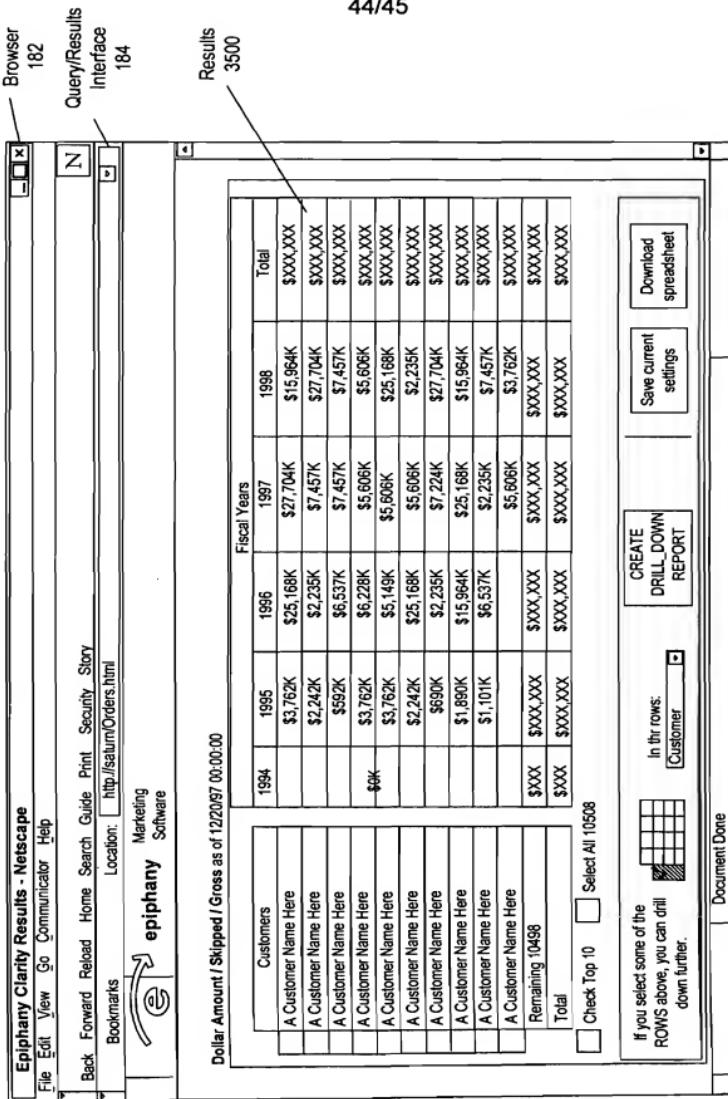


Figure 35

REPLACEMENT SHEET

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Browser 182

Query/Results Interface 184

Option Form 3600

epiphany Software

The following DISPLAY OPTIONS determine how the facts are presented.

Currency amount: Millions (M) Thousands (K) Ones
 of rows (at right) of columns (across bottom)

Include sums: each row totals 100% each column totals 100% neither

Percentages: 0 decimal places 1 decimal places 2 decimal places

Precision: 3D 2D No

Include charts: Top 5 Top 10 Top 20 Top 50 Top 100 All

Which rows: by amount! by row name

Sort rows:

You can limit your reports to only a part of the data by using the FILTERS below.

All Fiscal Years 1996 1997 1998

Use: Delete: Create Report

Document Done

Save current settings

Figure 36